

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :342-TEL AVIV

007-POWER & ENERGY EQUIP. & SERV.
ISRAEL

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

THERMAL

IDENTIFY DETAILED REQUIREMENTS OF ISRAEL ELECTRIC CORP.
ENABLE POST TO ADVISE COMPANIES ON IEC DETAILED SHOPPING

LIST AND ON IEC PROCUREMENT PRACTICES.

ASCERTAIN IEC FINANCING REQUIREMENTS AND PROMOTE EDC LINES
MAINTAIN COMPETITIVE FINANCING ENVIRONMENT.

PROMOTE CDN CAPABILITY IN VIEW OF NEW THERMAL PLANT
IMPROVE AWARENESS OF CDN EQUIPMENT

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 A NEW POWER STATION (THERMAL) WILL BE BUILT IN THE EARLY '90S. OPPORTUNITIES FOR EQUIPMENT FOR EXISTING FACILITIES ARE ALSO GOOD. POST IS IN CONTACT WITH ELECTRIC CORPORATION AND INFORMS INTERESTED PARTIES OF OPPORTUNITIES ON A REGULAR BASIS.

HAVING SOLD LITTLE TO THE ISRAELI ELECTIC CORPORATION RECENTLY POST HOPES TO REESTABLISH FORMER MARKET SHARE IN THIS SECTOR.

QUARTER: 4 -----