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Colds Headache Rheumatism  
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Handy "Bayer" boxes of 12 tablets—Also bottles of 24 and 100—Druggists. Aspirin is the trade mark (registered in Canada) of Bayer Manufacture of Monocarbonylchloride of Salicylic Acid. While it is well known that Aspirin means Bayer Manufacture, to aid the public against imitations, the Tablets of Bayer Company will be stamped with their general trade mark, the "Bayer Cross."

### New Marketing Blocs.

Co-Operative Movements Among Tobacco and Cotton Growers.  
(From New York Times)

Recent developments among the tobacco and cotton growers of the South would indicate a tendency toward the type of co-operative organization which has been gaining ground steadily the last ten years among the farmers of California and other Western States. This movement, while a comparatively new one in America, has for twenty years been a successful part of Denmark's agricultural development, where for sixty years the farmers have recognized the value of co-operation in marketing their crops advantageously.

Past failure of the individual farmer to get his produce to the best market or to sell it at the best price has convinced him, it is said, of the value of a working body of farmers which will elect its own Board of Directors or Executive Committee to handle the problems of packing, storing, moving and marketing the commodities of a given State or district. That Smith in Texas should sell his cotton for 11 cents while Brown in Oklahoma gets 46 cents in a comment on the wide range of prices in a market largely

controlled by speculators. The organization of a marketing association which would not only have to do with the moving, storing and handling of crops, but would also market commodities at a stabilized price, would do away with speculation and consequent loss to the unfortunate farmer who is unable to hold his produce for a rise.

"Everything, from strawberries to eggs and from prunes to cotton, can be handled advantageously to the farmer only in this co-operative manner," said Aaron Sapir, who since 1911 has given his time exclusively to the development of the get-together scheme of marketing.

"This is not a new movement," continued Mr. Sapir, "but has been worked out in different parts of Europe, in Denmark with splendid results. While freight rates may be high for the individual, the pooling of a district's commodities will result in the best warehouse facilities and the cheapest transportation. The finding of quick markets for perishable goods, the grading, packing and storing of non-perishable products can be done with the least possible expense to the farmer only through co-operation."

**Organizing Tobacco Growers.**  
Mr. Sapir was recently invited by the tobacco growers of the South to

help them organize, and the planters, particularly in Kentucky, have formed a very strong co-operative association to handle this commodity.

"It was a well-organized campaign which resulted in the bringing together of the planters and farmers in Kentucky. The newspapers were a great help, and gave wide publicity to the movement. Banks, civic societies and influential men in whose judgment the people of the State had faith gave their unsolicited support, and assisted in every possible way to make the experiment a success. The per capita expense in Kentucky for organization was but 72 cents, the lowest figure at which we have ever succeeded in forming an association. The usual per capita expense for organizing these co-operative associations is from \$3 to \$5. But the concerted movement in Kentucky, coupled with the activities of the press and other helpful factors, made the job a comparatively easy one. The planter of that State was ready for a change in the method of handling his crops and open to the plan of co-operation which had worked out successfully in other parts of the country."

"The first year of the co-operative movement in the South resulted in the placing of several large orders for tobacco—one of 20,000,000 pounds with Liggett & Myers, and other smaller ones. This wholesale manner of handling crops relieves the farmer of all responsibility in disposing of his merchandise, and through his membership in a working organization he is kept informed of market conditions and the influences throughout the world which are responsible for the rise and fall of prices."

"The value of creating a year-round market so that glut and famine will be unknown in the future is something the present-day farmer is beginning to recognize. In the old days the orange season was supposed to last but three months. New oranges are picked, packed and shipped the year round. The world type of marketing will tend to equalize supply and demand, and will do away with the overstocking of trade centres at certain times of the year. It will produce a steady flow of commodities throughout the country and minimize the waste of spasmodic gluts. For instance, eggs may be plentiful in Texas, and scarce in Chicago, but, unless there is an association in Texas which knows the world market and is able to move surplus stock, the stores at that point will be glutted, prices will remain low and the rest of the country will go without eggs."

#### Growers Break Over.

"A great deal has been said about the speculator breaking the market, but it is often the grower. A farmer gets tired holding his wheat, his tobacco or his cotton—or he cannot afford to hold—and he unloads below market price. This price-breaking is apt to continue so long as individuals attempt to market their own farm products."

"The members of a co-operative association elect a Board of Directors and this board appoints an Executive Committee. This committee is responsible to all the members for the marketing of the commodity of the district. It selects experts in each line, who take charge of crops from field to consumer. Their duties are to study markets, grade goods, find the best storage facilities, and make movements when the commodity can be most advantageously sold. The technique of handling necessarily depends upon the type of goods. The elimination of waste is the big factor in the export merchandising of all crops. The State of Washington is now shipping eggs and apples to England, and a group of Western associations has a man in Japan looking over the market there."

"There are 12,000 members in the California Prune and Apricot Growers' Marketing Association now. Through the activities of this group the quality of the goods put on the market has greatly improved. This type of package in which prunes are packed to-day tends to lessen the waste, a waste which is always heavy where goods are shipped in bulk. Improvements in the handling of other

### GEMS OF STEPHEN FOSTER.

Introducing  
"Come Where Your Love Lies Dying."  
"Old Kentucky Home."  
"Nelle Was a Lady."  
"Old Folks at Home."  
By the  
Majestic Orchestra.

### AT THE MAJESTIC TO-DAY

A Blackton Production  
"DAWN"  
A Human Heart Drama.

COMING!  
"LAND OF HOPE"  
A Real Art Classic.  
"BILLIONS"  
A Nazimova Special.  
"SHAMS OF SOCIETY"  
A Robinson-Cole Super-Special.

commodities throughout the West have been noticeable.

#### Evil of Dumping.

"Statistics last year showed that 60 per cent. of the farmers in districts where the co-operative association had been developed made money, while 50 per cent. in other parts of the country lost money. As long as 'dumping' continues, which will be until the intelligent merchandising of the world's commodities creates a year-round market, there are bound to be gluts and famines."

In commenting upon an article written recently by Aaron Sapir for the Journal of the American Bankers' Association, the editor of that magazine said: "In California, where co-operative marketings have been successful, financing of farmers and growers is done almost entirely through promissory notes, serial promissory notes, bankers' acceptances or draft drawn by growers and accepted by the co-operative organizations against non-perishable products stored in public warehouses. The California plan, as it now functions, shows that it is unnecessary for farmers to establish their own financial machinery, when through proper organizations it has been proved that banking methods need not be upset or a new financing medium found. Successful co-operative marketing is the result of co-operation between growers, bankers, editors, educators and other leaders."

The Southern States of Texas, Arkansas, Oklahoma, Arizona and North Carolina have now formed co-operative associations for the handling of the cotton crop, and South Carolina, Georgia and Alabama are planning similar associations for the coming year.

One of the first men who recognized these co-operative associations as sound business ventures was Eugene Meyer, and it is said to be largely through his influence that the bankers stood behind the movement but assisted in every way to make it a success. The War Finance Corporation loaned the sum of \$50,000,000 to further the work.

Among the successful farmer groups in the West are the California Olive Growers' Association, California Bean Growers' Association, California Grain Growers' Corporation, Oregon Wool Growers' Association, Washington Wheat Growers' Association and Idaho Wheat Growers' Association. This is only a partial list of organizations throughout eighteen states.

### Chronic Constipation

Relieved Without the Use of Laxatives

Nujol is a lubricant—not a medicine or laxative—so cannot gripe. When you are constipated, there is not enough lubricant produced by your system to keep the food waste and doctors prescribe Nujol because its action is so close to this natural lubricant. Try it today.

**Nujol**  
For Constipation

### QUIT TOBACCO

So easy to drop Cigarette, Cigar, or Chewing habit

No-To-Bac has helped thousands to break the costly, nerve-shattering tobacco habit. Whenever you have a longing for a smoke or chew, just place a harmless No-To-Bac tablet in your mouth instead. All desire stops. Shortly the habit is completely broken, and you are better off mentally, physically, financially. It's so easy, so simple. Get a box of No-To-Bac and if it doesn't release you from all craving for tobacco in any form, your druggist will refund your money without question.

### American Girl Wins Prize.

Gives Best Suggestions for Making London the "World's Magnet." London, March 1.—An American has been awarded the 10 guinea prize offered by The Pall Mall Gazette for the best suggestions on how to make London "the magnet of the world." Miss Alice Young of Mishawaka, Ind., the prizewinner, based her suggestions on what is done in America to make towns attractive. She advocated: "Brighter, cleaner stations, with good, warm waiting rooms and good restaurants. First impressions count. Electrify all railways within twenty miles of London, eliminating the present smoke and noise, allowing stations to be kept clean."

"Central heating on American principles, or gas fires, or smokeless fuel or coke. Cut out unsightly chimneys and present smoke. "More attractive window dressing, with good lighting after closing hours. Introduce district competition by offering a prize for the smartest business section."

Hotels allowed popular, entertaining and dancing at meals at a popular price. Light wines to be sold at all hours. "Eliminate refuse on streets in all parts of the city. Introduce waste baskets on bottom of lamposts. Knock down all walls hiding gardens or green plots and plant trees in the wide streets wherever possible. "Lots of good music and entertainments of all kinds. "Clean, light, modern offices on the American plan."

The novelty dress wraps feature snug shoulders and deep cape yoke effects. Raglan shoulders and long sleeves with flaring end are noted among the long coats. One suit of sand-color kasha has collar, cuffs and pockets trimmed with a flat braid. Many spring coats have fancy girdles made of self-fabric loops and fancy buttons.

To make good chow-chow use more celery than any other vegetable. Sprinkle a few drops of oil of lavender through your bookcase to prevent mold. Pickles should be prepared in granite or porcelain lined kettles with wooden spoons. If scum curtains get too soiled to use, dye with soap dye to match color scheme of room.

A flock of Egyptian red crane. Roma is bolted with a narrow circle of blue satin and metal rings. Scroll embroidery worked in soutache distinguishes the vest and sleeves of a brown silk model.

Store Open Every Night.

**SUMMERS**  
The Store that Gives Big Values.

"The Store of Greater Service."

**MEN'S DRESS SHIRTS.**  
Made of soft finish Percale; has attached collar, full gathered yoke, one pocket.  
**\$1.60 each.**

**BOYS' GOLF CAPS.**  
Plated golf with band, assorted Brown, Grey, Blue, Green, Mixed Cassimere, Suitings, sweat band, snap button front.  
**90c. each.**

**BLACK WOOL.**  
4-ply Black Fingering Wool.  
**14c. slip.**

**BOWS.**  
Nice neat patterns,  
**25c. each.**

**HAIR BRUSHES.**  
Best quality mixed black bristles, natural foxwood and ebony finish,  
**35c. each.**

**BLACK WOOL HOSE.**  
Good quality  
**79c. pair.**

**BOYS' DRESS SHIRTS.**  
Soft finish Percale, Blue, Helio and Black stripes on White, pointed collar, one pocket; all sizes.  
**\$1.20 each.**

**BOYS' CHAMBRAY SHIRTS.**  
Light Blue fine yarn Chambray, matched horn buttons, double stitched sloped shoulders, pointed collar and pocket; all sizes.  
**\$1.10 each.**

Outport Orders Receive Prompt Attention

**M. J. SUMMERS, 330 Water Street.**

## THE BIG "WINDSOR PATENT"

Bread Baking Competition takes place at Bay Roberts on **Next Thursday.**

Address all loaves to FRANK HOWELL, Bay Roberts. \$50.00 in prizes for the best 8 loaves.

### The Brute.

It was her birthday, but he had rushed off to business with just the usual duty-peck at her up-turned face, and she was left to worry the day through, oppressed by the thought that his once ardent love was waning. When he returned at night, wished her "many happy returns," gave her a full-sized hug, and placed a tiny

parcel in her hand, she knew she had wronged him. He was still the same generous-hearted Romeo who had wooed and won her.

"And I thought you'd forgotten all about it, Harold," she cooed, as she carefully unwrapped the package. Then a black-edged expression took a front seat on her features. "Pip-cleaners!" she gasped.

"Yes, pet," he said. "I knew they'd

please you. You never did like me use your hatpins!"

So far from resenting it, Sir Harry Lauder dearly loved a joke about the alleged fragility of his hatpins. Recently a famous and impudent Irishman was introduced to him in a dressing-room. Said he:—"Sir Harry, I hear that you make much money as the whole Cabinet put together; how do you do it?" Lauder glared at him.

"Sir," he said, "I do it by knowing my job; and if you knew yours you wouldn't ask foolish questions, but would make money too."

"All right," said the unperturbed Irishman, "if I don't make as much money as you do, by all accounts, spend more."

The great Scottish comedian laughed his approval at the hit, and there after they were the best of friends.

—By Bud Fisher.

MUTT AND JEFF—

MUTT PUTS JEFF JUST WHERE HE BELONGS.

