The Indication of Value in Plumbing is the Workmanship.

A good plumber can do wonders with a difficult job. The number of orders received from friends of customers leads us to believe that we are good. We have on hand a large stock of STEAM & HOT WATER RADIATORS, all sizes, and can fill any order sent us cheaper than you can import at the present time.

PITTMAN & SHAW,
Plumbers, Steam and Hot Water Fitters,
'Phone 401. 66 PRESCOTT STREET.

2379

This is the number of new subscribers secured by the Maritime Telegraph & Telephone Company during the past year. This represents **an increase of about 16 per cent.**, and the directors state that it would appear from present indications that this rate of increase will be maintained for some time to come. What this means to the holders of the Common Shares of the Company will be readily appreciated.

We have instructions to offer a small block of this Common Stock at **an attractive price**, to yield well over six and one half per cent.

F. B. McCURDY & CO.,
Halifax, St. John, N.B., Sherbrooke, Que., Montreal, Ottawa, Kingston, Charlottetown, St. John's, Nfld., Sydney, London, England.
C. A. C. BRUCE, Mgr., St. John's

A Canada Life Actual Result!

NET CASH RETURN MORE THAN TWICE THE COST.

W. J. Robertson, Welland, 12th June, 1913.
Agent CANADA LIFE ASSURANCE CO.,
Port Hope, Ontario.

Dear Sir,—
When acknowledging receipt of the Company's cheque for my matured Endowment Plicy No. 24937, I desire to avail myself of the opportunity to express my satisfaction with the outcome of my investment.
The policy was payable to me at age 60, with ten premiums of $48.00 each. The return under it is as folloys:

Sum assured	$1,000.00
Dividends added	416.94
Total amount payable	$1,416.94
Deduct total premiums paid	480.00
	$ 936.94

That I should have insurance protection free for all these years and now have over twice the amount of my premiums returned to me in cash is a most satisfactory outcome and I heartily congratulate you on it.
Yours very truly, GEO. ROSS.
A CANADA LIFE POLICY PAYS.
C. A. C. BRUCE, Manager, St. John's.

FARMERS & GARDENERS

Now is the time to order
CLOUSTON'S IMPROVED FERTILIZER.
We can supply you with Special Crop Producers suitable for

CLASS (A)—Potatoes.
CLASS (B)—Grains and Grasses.
CLASS (C)—Cabbage, Celery, Parsley, Lettuce and Cauliflower.
CLASS (D)—Turnips, Mangolds, Carrots, Parsnips, Radishes.

Price $2.00 per sack of 150 lbs. net weight.
Circular giving directions how to apply them on application to
JOHN CLOUSTON,
Tel. 406. mar31,2m,eod 140-42 Duckworth St.

Potatoes Oranges Onions.

Due Ex. S S Eagle Point To-Morrow.
300 Bags Scotch Potatoes.
50 Cases Sweet Oranges.
50 Cases Small Onions.

GEO. NEAL.

Advertise in the TELEGRAM

Automatic Conversation.

By RUTH CAMERON.

If a fairy godmother were to leave the traditional twelve gifts at the christening of a child of mine, I should hope and pray that one of them might be the power of concentration.

For the more I see of men and women, myself included, the more appalled I am by the almost complete lack of the ability to concentrate.

This lack is betrayed in a dozen ways. For instance, the trick may people have of speaking in broken sentences, beginning one before another is finished, leaving things hanging, jumping from subject to subject.

"Don't forget to look for some silk like that sample while you are——. And that lace, too, you'd better buy it at——. There, I meant to tell you, Mrs. Martin said that J's had some lovely lace that was only 25 cents a yard."

The above may seem exaggerated to you, but it is thoroughly characteristic of the speech of a friend of mine whose powers of concentration have been dissipated by having her mind dragged a dozen ways at once by household demands. I notice women lack concentration even more than men, and I think it is because a woman has too many simultaneous cares. With a dinner to cook, a dress to mend and a baby to put to bed all at once, how can any one preserve the power of concentration?

Again, the lack of concentration is betrayed by the average person's inability to keep to the point in arguing. After you've argued five minutes, stop recall, and state your original contention, and ten to one you will find you have wandered a mile away from it.

Still, again, how many people can listen to even a half hour's sermon without finding their minds travelling swiftly and pleasantly in distant places to which they have been carried by some truant train of thought.

Yes, I grant you it's sometimes the sermon that is to blame, but quite as often it's the man.

The habit of concentration should bebe acquired in childhood. No, I should not say acquired for I think most children naturaly have it, at least for things in which they are interested. Haven't you noticed the absorption with which a child will bend over a book or a toy totally oblivous of what is going on around him? I am afraid this precious habit is one of the many golden things the "youth who daily farther from the East must travel" is likely to lose.

The parents who are truly interested in a child's development will change this; they will strive to preserve and cultivate the habit. They will try to teach him to stick to a point in discussion, and to think instead of dreaming. They will respect his concentration and not needlessly interrupt him when he is reading, studying or thinking. They will try to make him realize that part of the purpose of his school is to teach him to concentrate on a task and stick to it until he has conquered.

The sun's rays when diffused are not particularly powerful. But focus them through a microscope on any one spot and you can get enough heat to char a piece of paper. Concentration is focusing onself in a single burning hot point of energy. Learn to concentrate and you will have learned to conquer.

Signs.

By GEORGE FITCH,
Author of "At Good Old Siwash."

A sign is a business announcement to the public.

It tells what the public may expect of the man who owns signs. Some signs are as large as a city block and costs thousands of dollars. Other signs are very modest and cost nothing at all. A plate glass window covered with dust is as good a sign as a large gilt affair informing the passer-by that the proprietor is asleep in the back of the store and must not be disturbed.

Some signs are hung on stores and some are worn by their owners. When a young man wears a beard, in these American days, one may safely approach him and ask him to prescribe for indigestion. Ten to one he is a doctor.

When a man travels about in an imported automobile it is an intimation to the internal revenue collector to step around about March 1st and collect his income tax.

When a man leads his little daughter down town by the hand, it is a sign warning sellers of poodle dogs to refrain from wasting their time and his.

When a man wears a collection of fraternal order badges and recognition pins, it is a sign that he is in the lending business without security and can be touched for a reasonable loan by any member in good standing.

When a man leaves a snow-drift in front of his home for weeks, it is a sign to the public not to disturb him on any subject which refers to the convenience of others.

When a man carries a bag of golf clubs down the street, it is an announcement to all concerned that his office will be closed at 1:00 o'clock sharp on Saturdays.

When a man wears a loud speckled vest and a red necktie with a diamond horse-shoe in it, it is a sign that he will be willing to guess on the outcome of the next day's races and to back it up with whatever he has in his pocket.

When a man shakes hands from one end of the block to the other and smiles at everybody, it is a sign that he is in the market for votes of all sizes and descriptions for any office which happens to be vacant.

And when a man enters your office with the air of a dear old friend and carries a small package neatly wrapped up in a newspaper, it is a sign that he is in the book selling business and you had better jump hurriedly out of the window and go away.

The One to Own if You Can Own But One.

That is what a critical user of a "Globe-Wernicke" cabinet says of his equipment. Another says "It leaves nothing to be desired." Another says "So complete yet so concise." Another "Perfection as a filing arrangement." Another "It is really indispensable." Another "A surprising advance in handling records." Another "A welcome improvement in office conditions"—and so on. The extensive sale of "Globe" filing cabinets in St. John's is by no means as remarkable as the abundant evidence that it is on merit alone that these devices have earned such generous appreciation. For certain when you become a user you will be well contented with your adaptable and reliable outfit. Mr. Percie Johnson has your catalogue ready for the asking as well as other necessary details.

Five Minute Cure If Stomach Is Bad

When "Pape's Diapepsin" reaches stomach all Indigestion, Gas and Sourness Disappears.

You don't want a slow remedy when your stomach is bad—or an uncertain one—or a harmful one—your stomach is too valuable; you mustn't injure it with drastic drugs.

Pape's Diapepsin is noted for its speed in giving relief; its harmlessness; its certain unfailing action in regulating sick, sour, gassy stomachs. Its millions of cures in indigestion, dypepsia, gastritis and other stomach trouble has made it famous the world over.

Keep this perfect stomach doctor in your home—keep it handy—get a large fifty-cent case from any drug store and then if anyone should eat something which doesn't agree with them; if what they eat lays like lead, ferments and sours and forms gas; causes headache, dizziness and nausea; eructations of acid and undigested food—remember as soon as Pape's Diapepsin comes in contact with the stomach all such distress vanishes. Its promptness, certainty and ease in overcoming the worst stomach disorders is a revelation to those who try it.

A School of Fisheries.

A school of fisheries may be instituted at the University of Washington, if the hopes of Dr. H. M. Smith attain realization. Dr. Smith has been urging President Landes, of the University to establish such a school, which would be similar to institutions now supported at the University of Tokio and other colleges in Sweden, France and Ireland. One of the important subjects which the institutions might investigate would be the transplanting of the Eastern oyster to the Pacific and Puget Sound. The idea will be discussed at the coming convention of the fishing interests which will be held at Seattle.

Try a bottle of Stafford's Phoratone Cough Cure if you are suffering from a cough or cold. Price 25c.; postage 5c. extra.—jan22,tf

EGGS!

FRESH COUNTRY EGGS
On Retail at
28cts. doz.

On Spot To-day
40 Barrels
Extra Dry POTATOES.

SOPER & MOORE

This Date in History.

APRIL 6.

Full Moon—10th.

Days Past—95 To Come—269

ALBERT BURER died 1528, aged 57. The great German painter and engraver, and friend of Luther. Of Nuremberg birth, he may be regarded as the founder of the German school and the inventor of etching.

STORMING OF BADAJOZ 1812. A town in Spain which was stormed and captured by Wellington after the and captured by Wellington after the Peninsular War. The English lost over 500 men, and the excesses which followed the capture of the place have left a stain upon the English Army.

PEARY reached the North Pole 1909.

Weep not for him that dieth.
For he hath ceased from tears.
And a voice to his replieth
Which he hath not heard for years.
—Mrs. Norton.

McMurdo's Store News.

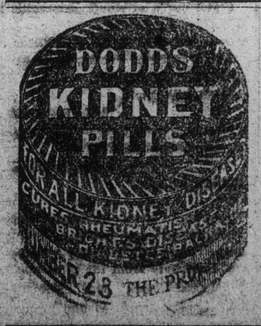
MONDAY, April 6th, '14.

During the days when housecleaning is to the front we would remind you that our Household Ammonia is a powerful help to thorough housecleaning. Its uses are manifold in the home, it assists in washing paints, glassware, china, ornaments, statuary and so forth, and is useful in the laundry as well. In fact a tablespoonful or two added to a pail of hot water just about doubles its efficiency as a cleanser, dissolves dirt and grease, and makes washing of all kinds a much easier matter. Price 20 and 35 cents a bottle.

As a spring tonic our Quinine and Iron Tonic comes useful. You ought to try it if you feel run down. Price 46c. a bottle.

The Blessed Dame.

How sweet are the curves of the old-fashioned woman who knows how to cook and delights in the game; who makes her mince pies with a skill superhuman, whose tarts are delicious, and doughnuts the same. Alas, she is rare, and the man who would find her, no more in the towns or the cities will look; she's out in the country, the gentle reminder of old-fashioned women who knew how to cook! the old-fashioned women, the house-keeping women, the motherly women who knew how to cook. The husband, returning at eve from his labours, must eat from a can if a supper he'd know; his wife is away with her 'suffragist neighbours, to plan a parade through the slush and the snow. The women, intent on Congressional measures, are paying no heed to the cookery book; oh, where are the dames who found infinite pleasures in showing the menfolk how well they could cook? The old-fashioned women, the sensible women, the sane, normal women who knew how to cook!



MINARD'S LINIENT CURES COLDS, ETC.

HANDSOME Tea Pots---Free

(WHILE THEY LAST).

We have a limited number of Handsome and Superior Quality English made Earthenware Teapots which, while they last, we shall distribute FREE to customers who return

WRAPPERS for 5 Pounds of LIPTON'S TEAS.
These Wrappers can be from ¼ lb., ½ lb., or 1 lb. packets of
LIPTON'S No. 1 TEA in Yellow Wrappers at..46c. lb.
or
LIPTON'S No. 2 TEA in Red Wrapper at.....40c. lb.

Lipton's Teas have the largest sale in the world, and have been awarded the following First Class Honours:—

Amsterdam Exhibition, 1908—Grand Prix and Gold Medal (highest honour).
Jamestown (Va.) Exhibition, 1907—Gold Medal (highest honour obtainable).
Berlin Exhibition, 1907—Gold Medal (highest and only award).
Liege Exhibition, 1905—Grand Prix (highest honour).
St. Louis Exhibition, 1904—Grand Prix and Gold Medal (highest honour).
Paris Exhibition, 1900—Gold Medal.
HIGHEST AND ONLY AWARD FOR TEA CHICAGO EXHIBITION.

HENRY BLAIR
AGENT FOR LIPTON, LTD.

Comfort, Style, Quality,

Those are three points in which our Suits excell all others.

Our Spring Suitings

have arrived, including novelty & staple shades, direct from the London market. All personally selected. No two alike. Call and convince yourself.

CHAPLIN, THE STORE THAT PLEASES

Monday, per "Eagle Point."

50 Sacks Choice Potatoes.
30 Cases Sweet Oranges.
30 Cases Small Onions.
5 Cases Choice Lemons.
P. E. I. Parsnips, Turnips, Etc.
Fine stock, Right Prices.

EDWIN MURRAY.

A CRYSTAL LIGHT

Doesn't that suggest a clear, bright light? That is why the name CRYSTALITE was chosen.

TEXACO CRYSTALITE is a crystal light, giving forth mellow, penetrating rays. It gives no smoke nor smell, and is good to the last drop.

TEXACO CRYSTALITE will not fluctuate, it gives a steady glow.

The next time you buy illuminating oil don't merely ask for "a gallon of kerosene". Ask for TEXACO CRYSTALITE and find out why this illuminating oil is known as "the light of the home".

TEXACO CRYSTALITE costs no more than ordinary kinds and most good stores have it.

Remember the name. It will be worth your while to discriminate.

GEO. M. BARR, Agent.
mar10,tu,th,s