"SOLID AS THE CONTINENT"

The North American Life is high in the esteem of the insuring public. Our representatives are placing unprecedented amounts of new business. Why?

"Solid as the Continent" policies, coupled with liberal dividends and the great enthusiasm of all our agents is the answer.

If you want to associate yourself with a Company that offers its representatives real service, write us. Some good agency openings are available.

Correspond with E. J. Harvey, Esq., Supervisor of Agencies.

NORTH AMERICAN LIFE ASSURANCE COMPANY

"Solid as the Continent"

HOME OFFICE - - TORONTO, ONT.

SIZE, STRENGTH, LIBERALITY

The Sun Life Assurance Company of Canada, with over $340,000,000 of business in force, has all the advantages that size can bring to a life company.

With assets of over $97,000,000 and surplus of over $8,000,000 it has decided strength and safety.

Its policy conditions and dividend record have earned for it an enviable reputation for liberality, while its record for fair dealing is unexcelled.

For information as to contracts, communicate with the nearest Division Office, or with the Company's Head Office in Montreal.

SUN LIFE ASSURANCE COMPANY OF CANADA

Head Office: Montreal. T. B. Macaulay, President.

COMMENCED BUSINESS 1901
RECEIVED DOMINION CHARTER 27th JUNE 1906

Capital Stock Authorized and Subscribed $500,000.00
Capital Stock Paid up $174,762.70

The OCCIDENTAL FIRE

INSURANCE COMPANY

Under the control of the North British & Mercantile Insurance Company

RANDALL DAVIDSON, President
G. A. RICHARDSON, Vice-President and Secretary.

DIRECTORS

S. B. RICHARDS W. A. T. SUTHERLAND S. G. DOUGLAS

Head Office - - WINNIPEG, MAN.

AGENTS REQUIRED AT UNREPRESENTED POINTS

ESTABLISHED 1809

Total Funds Exceed $100,798,258.00
Canadian Investments Over $9,000,000.00

Capital Authorized $20,000,000.00
Amount Subscribed for 21,000,000.00
Amount Paid-Up in Cash 11,063,000.00

FIRE AND LIFE

NORTH BRITISH AND MERCANTILE

INSURANCE COMPANY

DIRECTORS

WM. McMASTER, Esq. G. N. MORRIS, Esq. S. L. FRASER, Esq.

Head Office for the Dominion:

60 St. Francois Xavier Street - MONTREAL

Agents in all the principal Towns in Canada.

RANDALL DAVIDSON, Manager.
HENRY N. BOYD, Manager, Life Dept.

The Imperial Guarantee

And Accident Insurance Co. of Canada

Head Office, 46 King St. W., TORONTO, Ont.

A Strong Canadian Company

Accident and Sickness Insurance
Guarantee Bonds
Plate Glass & Automobile Insurance

E. WELLAND, General Manager FRANK W. COX, Secretary

METROPOLITAN LIFE

INSURANCE COMPANY OF NEW YORK

PAID FOR NEW BUSINESS IN CANADA DURING THE YEAR 1919 { Ordinary ..... $[illegible] Industrial ..... [illegible] Total ..... $[illegible]

Largest amount ever issued in Canada by any Company.

Amount of Insurance in force in Canada December 31, 1919 ..... $[illegible]

Largest amount in force in Canada in any Company.

Number of METROPOLITAN policies held by Canadians December 31, 1919 ..... 1,[illegible]
Largest number in force in any company in Canada
Investments in Canada exceed $50,000,000
Subscriptions to Victory Loans $19,124,100

The Company had nearly 1,500 employees in Canada at the end of 1918.

Home Office, 1 Madison Ave., New York City.

THE LIFE AGENTS' MANUAL

THE CHRONICLE - - MONTREAL