

Regular Type Plain No. 12 \$2.50 Gold Banded \$1.00 extra	Safety Type Chased No. 44 \$4.00 Short Length No. 42½ \$3.00
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CLIP when attached to CAP adds: Regular, 25 cents extra; Sterling Silver, 50 cents extra; Rolled Gold, \$1.00 extra; 14K Gold, \$2.00 extra.



Tried and True
**Waterman's
 Ideal
 Fountain Pen**

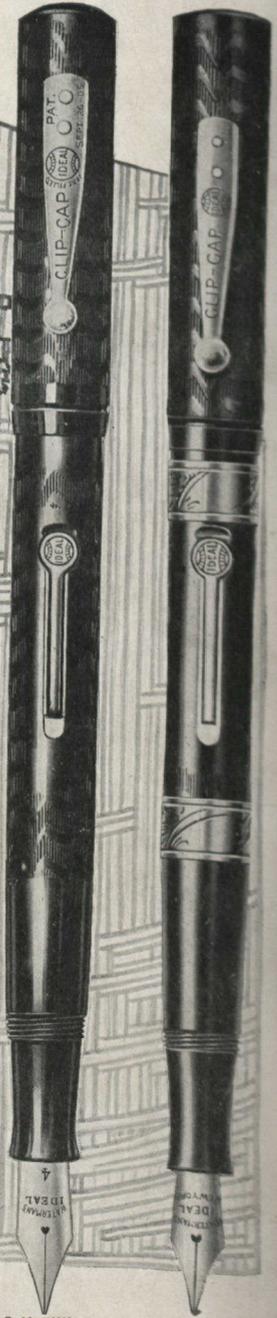
The Gift That Pleases

The appreciation of a reliable fountain pen was never greater. Waterman's Ideal is a real necessity to our Soldiers and Sailors—ink wells and pencil sharpeners are not a part of their kits. Wherever this pen goes it is ready to use, and will last for years. It is needed at home and in the office. The activity of the times, the demand for efficiency and the elimination of waste make Waterman's Ideal the best gift of today. It is desirable, suitable and sensible. Convenient to buy and easy to send. Wherever it goes it pleases because its quality and usefulness are immediately recognized.

Pen points may be exchanged after Christmas to suit the hand-writing of owner. In Regular, Safety, Self-filling and Pocket types. Appropriate Christmas containers.

Sold by the Best Dealers
L. E. WATERMAN COMPANY, Limited
 179 St. James St., Montreal

191 Broadway, New York 6 Rue Monsigny, Paris
 Kingsway, London



Self-Filling Chased No. 52 \$2.50 Larger Size No. 54 \$4.00	Self-Filling Gold Banded No. 0654 \$5.00 Smaller Size No. 0652 \$3.50
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In addition to the pens illustrated there is practically an unlimited variety for selection from plain to elaborately ornamented.