

BRITISH COLUMBIA

Percentage of Sales Exported: 75%
 Number of Employees: 25
 Type of Business: Processor, Exporter, Distributor
 Production Period: Year round
 Brands: Dollar, Nutrasea
 Countries of Interest: United States, Southeast Asia, European Union

E-FISH-ENT FISH COMPANY LTD.

5783 East Sooke Road
 Sooke, BC
 V0S 1N0
 Contact: Bryan Mooney, Proprietor
 Linda Mooney, Office Manager
 Telephone: 250-642-4007
 Fax: 604-642-4007
 E-mail: lbmooney@guild.bc.ca
 Products: Salmon — Smoked, smoked and retorted; Octopus — Smoked
 Annual Sales Range: Less than 0.5M
 Number of Employees: 3 – 4
 Type of Business: Processor, Exporter
 Production Period: February – December

FANNY BAY OYSTERS LTD.

P.O. Box 209
 Union Bay, BC
 V0R 3B0
 Contact: Glen Hadden, President
 Rob Johnson, Production Manager
 Telephone: 604-335-0125
 Fax: 604-335-1211
 Products: Pacific Oysters — Fresh, shucked, live, whole-in-shell, IQF halfshell, IQF wholeshell, IQF shucked meats; Manila Clams — Fresh, IQF whole-in-shell; Butter Clams — Fresh, frozen, shucked
 Annual Sales Range: 4 – 5M
 Percentage of Sales Exported: 60% – 80%
 Number of Employees: 110
 Type of Business: Processor, Aquaculture, Exporter, Wholesaler/Distributor
 Production Period: Year round
 Brands: Fanny Bay Oysters; Fanny Bay Clams
 Countries of Interest: United States, Asia

FINN BAY SEAPRODUCTS LTD.

Finn Bay Road, P.O. Box 54
 Lund, BC
 V0N 2G0
 Contact: Percy Redford, President
 Adrian Redford
 Telephone: 604-483-4766
 Fax: 604-483-9231
 Products: Herring — Roe on-kelp; Prawns — Frozen
 Annual Sales Range: 0.5 – 2.5M
 Percentage of Sales Exported: More than 50%
 Number of Employees: Varies
 Type of Business: Processor

FJORD PACIFIC MARINE INDUSTRIES

2400 Simpson Road
 Richmond, BC
 V6X 2P9
 Contact: Don Pollard, General Manager
 Ian Govan, Sales Manager
 Telephone: 604-270-3393
 Fax: 604-270-3826
 Products: Smoked Salmon, Tuna, Swordfish, Black Cod, Herring — Frozen, vac-packed; Salmon, Halibut — Portions; Herring — Pickled
 Annual Sales Range: 2.5 – 10M
 Number of Employees: 50
 Type of Business: Exporter
 Production Period: Year round
 Brands: Fjord, Dutch Boy
 Countries of Interest: Worldwide

FMI FOOD MARKETERS INTERNATIONAL LTD.

240 – 12251 No. 1 Road
 Richmond, BC
 V7E 1T7
 Contact: Harry W. Guenther, President
 H.C. Wright, Marketing Coordinator
 B. Holme, Export Manager
 Telephone: 604-275-3664
 Fax: 604-275-3624
 Products: Salmon — Fresh, frozen, canned, smoked, salted/dried, breaded/prepared, portioned, specialty pack, gift pack, troll-caught; Halibut — Fresh, frozen, portioned, dressed; Herring — Roe
 Annual Sales Range: 10 – 50M
 Percentage of Sales Exported: 75%

Number of Employees: 6
 Type of Business: Trader, Exporter, Importer, Processor
 Production Period: March to November
 Brands: Royal Navy
 Countries of Interest: Worldwide

FRENCH CREEK SEAFOOD LTD.

1097 Lee Road
 Parksville, BC
 V9P 2E1
 Contact: Gordon McLean, President
 Brad McLean, Secretary
 Telephone: 604-248-7100
 Fax: 604-248-7197
 Products: Halibut, Coho Salmon — Fresh; Sockeye Salmon — Fresh, frozen, roe, troll-caught; Spring Salmon — Fresh, roe, troll-caught; Chum Salmon — Fresh, roe; Dogfish — Backs, tails, fins, belly fillets
 Annual Sales Range: 8 – 10M
 Percentage of Sales Exported: 85%
 Number of Employees: 40
 Type of Business: Processor, Wholesaler/Distributor, Exporter
 Production Period: Year round
 Countries of Interest: Worldwide

GREAT GLACIER SALMON LTD.

c/o 201 Cow Bay Road
 P.O. Box 1137
 Prince Rupert, BC
 V8J 1A2
 Contact: Gary Kushnik, Sales Broker
 Bob Gould, General Manager
 Telephone: 604-627-4955
 Fax: 604-627-7945
 Products: Frozen Salmon — Sockeye, Chinook, Coho; Salmon — Roe
 Annual Sales Range: 0.5 – 2.5M
 Percentage of Sales Exported: 100 %
 Number of Employees: 15 – 30
 Type of Business: Processor, Exporter
 Production Period: June through September
 Brands: Glacier Salmon