of Canadian studies.

The only other general type of material which may be ordered by a foreign academic library is reference books. These may not be direct course-supportive in the same sense as an introductory text but can fill a needed role in any academic library. Like other materials, reference books exist at both basic and advanced or specialized levels. Fost foreign academic libraries should have such a basic reference tool as <u>The Canadian Almanac</u> or <u>The Conadian</u> <u>Periodical Index</u>. On the other hand it is doubtful if many would really require a title as specialized as <u>1001</u> British Columbia Place Names.

Having described briefly the sort of books most likely to be required by foreign academic libraries, it is necessary to examine the publishers of such materials. In many cases the publishers involved will be general or trade publishers. Such firms vary considerably in their operations but most will publish a number of good, sound and basic Canadian titles each year. Most trade publishers also handle the publications of other non-Conadian publishers, often on a reciprocal arrangement. With a few exceptions these reciprocal arrangements are with publishers in the United States. Few Canadian trade publishers

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