

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 2 OF FISCAL YEAR 1987

LATIN AMERICA & CARIBBEAN

REGION : LATIN AMERICA & CARIBBEAN

ACTIVITY	NUMBER	OFFICER-TIME		TOTAL-TIME
		CANADA	LDC-ENG	
EXPORT INQUIRIES				
FROM CANADA	4540	12.76	35.70	15.9%
FROM TERRITORIES	10430	11.46	22.90	7.9%
VISITS TO CLIENTS IN TERRITORY				
LCT		10.28	16.53	5.3%
LST				
EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS	24	1.64	3.60	1.3%
MISSIONS		4.42	7.76	4.1%
OTHER		1.57	1.78	1.2%
BRIDGETOWN				
GUATEMALA				
HAVANA				
KINGSTON				
MEXICO				
PORT OF SPAIN				
SAN JOSE				
BOGOTA				
BRASILIA				
BUENOS AIRES				
CARACAS				
LIMA				
SANTIAGO				
SAO PAULO				
TECHNOLOGY INFLOW PROGRAM ENGR'S VIS CANADA	3	0.25	0.53	0.2%
CONNECTIONS ARRANGED	13	0.54	0.62	0.2%
PARTICIPATION IN PROG-RELATED EVENTS IN CANADA	4	0.17	1.20	0.5%
SERVICE REQUESTS FROM GOV'T SOURCES-DEPT	171	5.14	1.43	1.8%
FROM OTHER GOV'T SOURCES-CONTACTS	230	3.02	2.46	2.8%
- REPORTS	97	3.35	0.93	1.2%
ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN		9.71	0.93	3.1%
LEADS, PROFESSIONAL DEVELOP		14.44	5.06	2.4%
SERVICE TO OTHER MISSION PROGRAMS		2.17	1.36	1.0%
TOTALS		99.92	99.93	38.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 340
 FROM TERRIT : 1007

NUMBER OF PERS APPLICATIONS COMMENTED ON : 20

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 28
 - LOCALLY-EMPLOYED : 30