

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the October - December 1991 period fourteen posts reported the following business activity:

60 EXPORT SALES WORTH \$172 MILLION

3 NEW BUYING CONNECTIONS/26 AGENCY AGREEMENTS

1 NEW JOINT VENTURE/1 LICENSING AGREEMENT

1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA

2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$21 M

9 TECHNOLOGY TRANSFERS WORTH \$6 M

HIGHLIGHTS:

\$ 31 million sale of upgrading of boilers (Mexico)

\$ 20 million sale of railroad steel rail (Mexico)

\$ 11 million sale of telephone equipment (San Jose)

\$ 18 million sale of airborne geophysical services (Mexico)

\$ 17 million sale of Challenger aircraft (Mexico)

\$ 8 million sale of aircraft (Bridgetown)

KEY STATISTICS: for the fourteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	6938
	Local	8627
No. Investment Enquiries	Cdn	99
	Local	78
No. Business Visitors	Cdn Pr/Pub	1476/196
	Local Pr/Pub	3383/474