

**PROGRAM RESULTS: AFRICA MIDDLE-EAST**

**BUSINESS ACTIVITY**

During the April-June 1990 period sixteen posts reported the following business activity:

**59 EXPORT SALES WORTH \$171 MILLION**

**24 NEW BUYING CONNECTIONS/25 AGENCY AGREEMENTS**

**36 NEW JOINT VENTURES @ \$1.3 M/5 LICENSING AGREEMENTS @ \$214.2 M**

**2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA @ \$ zero**

**6 CANADIAN INVESTMENTS IN TERRITORY @ \$1.5 M**

**12 TECHNOLOGY TRANSFERS @ \$20 M**

**HIGHLIGHTS:**

\$ 84 million sale of wood products (Algiers)

\$ 10 million sale of milk and butter (Algiers)

\$ 24 million sale of 2 Dash-8 aircraft (Kuwait)

\$ 35 million sale of wheat/barley (Kuwait)

\$ 2 million sale of wood products - SPFI (Cairo)

**KEY STATISTICS: for the sixteen posts reporting workload information**

Missions Reporting To

		GAT	GMT
No. Trade Enquiries	Cdn	2440	2038
	Local	1594	2894
No. Investment Enquiries	Cdn	42	103
	Local	65	99
No. Business Visitors	Cdn	341	375
	Local	599	1326