

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Buffalo

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE %	NON-TRADE %	TRADE %	NON-TRADE %		
A. Servicing Export Enquiries	from Canada	30.0	0.0	39.3	0.0	1.78	747 (Enquires)
	from Territory	17.0	0.0	28.3	0.0	1.19	470 (Enquires)
B. Export Promotion Projects and Events		0.0	0.0	1.0	0.0	0.03	1 (Projects/Events)
C. Other Trade Development Activities		0.0	0.0	0.0	0.0	0.00	
D. Promotional Projects		10.0	0.0	13.3	0.0	0.60	14 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.5	0.0	0.7	0.0	0.03	5 (Enquires)
	from Territory	1.5	0.0	0.3	0.0	0.04	8 (Enquires)
F. Service to Government	External Affairs	9.0	0.0	1.3	0.0	0.22	68 (Reports)
	OGDs,Provinces,ETC	2.0	0.0	0.7	0.0	0.06	10 (Contacts)
G. Administration	Program Management	3.5	0.0	9.3	0.0	0.35	
	Leave,Professional Dev.	1.0	0.0	5.7	0.0	0.19	
Total TID Program		74.5	0.0	99.9	0.0	4.49	
H. Other Programs		25.5	0.0	0.0	0.0	0.51	

Canadian Business Visitors: 143
Local Business Visitors: 121

Trade Officers: 5
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS