

All our offices abroad provide the following services to new and experienced companies that have researched and selected their target markets:

Market Prospect – Help to assess your market potential
Key Contact Search – Qualified foreign contacts and partners
Local Company Information – Current information on foreign businesses
Visit Information – Practical guidance on organizing your trip
Face-to-face Briefing – Market intelligence from our officers in the field
Troubleshooting – Advice on resolving business challenges

We welcome your feedback. E-mail us on our Web site to provide comments and suggestions.

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Ronald Rose, who speaks Italian, Hindi and Swahili, is now Senior Trade Commissioner in **Nairobi**, which covers the countries of East Africa and the Horn, except Sudan. He has been posted to New Delhi (1979-1981) and Dar-es-Salaam (1990-1992), and to Rome (1996-2000) as Deputy Permanent Representative to the Food and Agriculture Organization. At headquarters, he was in the Agri-food, Fisheries and Resources Division (1992-1993) and the Agriculture and Resource Trade Division (1994-1996).