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## DISSOLUTION.

The Partnership heretofore existing between BEVERLEY ROBINSON and STUART HEATH, as Custom House Brokers and Forwarders, has this day been dissolved by mutual consent. Beverley Robinson retires from the firm, the business being continued by Stuart Heath and Edwin Crickmore, (late of the Dominion Bank) under the old name and style of **ROBINSON & HEATH**. The patronage so liberally bestowed upon us by Canadian Importers and American and European Shipping Houses is now requested for the new firm.

Toronto. } BEVERLEY ROBINSON.  
August 1st, 1882. } STUART HEATH.

## AGENT WANTED.

Agent wanted by a Scotch house which has already transacted a large business in DYESTUFFS and GENERAL DRY SALTERIES with the Woollen Mills in Ontario and district. To a suitable party acquainted with the Manufacturers, and going among them regularly, a liberal commission would be allowed.

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## TRADING IN ALEXANDRIA.

Arthur Sullivan bought a carpet in Alexandria and the purchase took him three months. One morning, so runs his narrative, he was passing by one of the bazaars where tapestries and such things are sold, where a particularly handsome and rich fabric caught his eye. He went in, and, after pretending to look over a lot of things which in reality he did not want, he said to the man who solemnly presided over the place, and what is the price of that carpet?"

"That," responded the dealer, "is not for sale. I purchased that particular carpet at a great cost to feast my own eyes upon. It is magnificent—superb. I could not part with that. No, by Allah!" or words to that effect. "Will the English gentleman have a cup of coffee The English gentleman would. He would also have a cigarette. After that, he went away. In a day or two he came around again, and once more made the pretence of looking through Macdallah's stock. He had obviously failed to fool the sly Egyptian before as to the article he really wanted, so he took more time to it upon this occasion. As he expected, the sedate owner of the bazaar finally approached him.

"I have concluded, after several sleepless nights," said the merchant, "to part with that carpet. It grieves me very much to do so, for I have become very fond of it. I had hoped that it would be the light of my eyes in my old age. But the Prophet has counselled unselfishness among his people, and I will sell to the English gentleman."

"How much?"

"One hundred pounds."

"Nonsense. I'll give you £5."

The Egyptian's dignity was obviously wounded. An expression of absolute pain crossed his face. But he forgave Arthur, and they had another cup of coffee and a cigarette together. In a week or so he dropped around again. After going through the regular business of looking over the stock, he was again approached by Macdallah.

"I have concluded, after much thought," said that worthy, "that I asked you too much for the carpet the other day. When Macdallah feels he is in the wrong he is quick to acknowledge it. The English gentleman can have the beautiful carpet for £90."

"Now you acknowledge your error," replied Mr. Sullivan, "I will confess that I was wrong in offering you only £5 for your carpet the other day. I did that in joke of course. I didn't mean it. Bless you, no. And since you are prepared to make concessions, I will do the same. Instead of 51 I will give you 61."

More coffee and another cigarette. The next time Mr. Sullivan went around the merchant took off 51 more, and the purchaser added 11. So it went on, with haggling and coffee, until Mr. Sullivan had finally agreed to give 121, at which price he took away the carpet. It would have cost about \$250 in London. He says that the kind of business mentioned is considered the strictly proper thing in Egypt and Turkey. But Americans, he adds, are spoiling the trade in this direction. While he was in Alexandria a gentleman named Morgan, from New York, came along and visited the bazaar of Macdallah. Three carpets struck his fancy and he priced them. "Three hundred pounds," said Macdallah. "Well," replied Mr. Morgan, "that seems a fair price, and I'll take them. Here's your money." The next time Arthur Sullivan saw the merchant he was almost tearing his hair with rage against the "dog of a Christian." He explained the matter in an injured tone to the sympathizing Englishman, adding that Mr. Morgan's method was not "business."

—One day, just as Commodore Vanderbilt was about to leave his office, he turned to his grandson and said: "You stay here a while and help —," naming his confidential clerk; "he has some clipping to do." The clerk went to the safe and got out a box of bonds, and the two sat down, each with a pair of scissors, and began to clip. Clip! clip! clip! was all the sound heard in the room for an hour. Then another box was brought out. Snip! snip! snip! for another hour. This was kept up until dark, when the young man exclaimed: "I say, don't you think we have clipped enough? I am getting tired." "Yes," we have done enough for to-day; we can go on with them to-morrow." "How much have we done so far?" asked the young man. "Let me see," said the clerk reflectively; "we have clipped the coupons of \$18,000,000 worth of bonds." He did not seem startled, because it was an old story to him, and he was not half done yet.

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James Somervell, Esq., (of Sorn), 43 South Street, Park Lane, W.

The Trustees have agreed to act as the Board of Directors, to be elected at the meeting of Shareholders to be called after allotment.

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SCOTLAND.—National Bank of Scotland, Edinburgh, Glasgow and its branches; the Union Bank of Scotland, Edinburgh, Glasgow and its branches.  
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