

**Politeness as an Advertisement.**

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are quiet, and have a well bred air that makes it a pleasure to deal at their counters.

The point I want to make is that big ads. are not all that is necessary to make a store successful, even when the ads. are backed with goods that fill every representation. Good manners and politeness are valuable adjuncts, and unless they are in evidence no permanent patronage can be built up.—Printers Ink.

**Montreal Grocery Market.**

The sugar market continues to go along in its same old groove, and there are no new features of note. The demand from both local and Western buyers at the present is of a very limited character, and sales are principally in small lots to fill actual requirements. Stocks in refiners' hands are large for this season, but, as the prospects are encouraging for an active demand as soon as the preserving season sets in, the indications are that present prices will be maintained. We quote Granulated at 1 1/2c in 250 barrel lots and over; 4 11-16 in 100 barrel lots, and 4 1/2c in smaller quantities. Yellows range from 3 3/4 to 4 1/4c, as to quality, at the factory.

There has been no change in syrups. The demand continues slow, but as the offerings are light from first hands, prices rule steady at 1 1/2 to 2 3/4c per lb. as to quality at the factory.

The combine prices for Barbadoes molasses are 31c for car load lots, 32c for smaller quantities, and 29 1/2c for cargo lots. A late cable from the Island states that the crop is turning out smaller than was at first expected, and that the demand was good, sales being made freely at 12c first cost. On spot market is quiet, the demand being chiefly for small lots at the above prices. Porto Rico is little enquired for at 31c and Antigua is dull at 27c.

A fair business continues to be done in rice and the market is moderately active and steady. Foreign advices state that market for Burmah cargoes has been exceedingly firm, with sales of some extent. We quote. Japan standard, \$1.25 to \$1.40; crystal Japan, \$1.75 to \$5.00; standard B, \$3.15; Patna, \$1.25 to \$5, and Carolina at \$5.50 to \$7.50.

There has been no change in the situation of the spice market. The demand is slow and business of a jobbing character. The following quotations are what jobbers can buy at only:—Penang black pepper, 6c to 7 1/2c; white pepper, 10c to 12 1/2c; cloves, 7 1/2c to 9c; cassia, 8 1/2 to 9 1/2c; nutmegs, 60c to 90c, and Jamaica ginger, 15 1/2 to 18 1/2c.

The demand for coffee has been slow, and the market was quiet, with no new feature to note. We quote Maracibo at 17 1/2c to 18c; Rio, 16c to 17 1/2c; Java, 23 to 25c, and Mocha, 23c to 2 1/2c.

The feature of the tea market during the past week has been American holders withdrawing their low grade Japan from this market, as better prices are ruling in the States for them. There has been some enquiry here for low grade Japans at prices ranging from 13 to 14c, but these grades of tea are scarce at present. Sales of 300 to 400 half-chests of low grade blacks were placed at 11 1/2 to 12 1/2c. On the whole the market is quiet, and sales are slow.

The chief feature of the week in dried fruit has been the firmer tendency of California goods. Advices from the Coast report serious damage to the vineyards while the fact that there is little or no supplies of any kind here in first hands, tends to move prices upward. The last lot of any quantity of 4 crown raisins was closed out the other day at an advance of 1/2c per pound over what was possible in April, and 3 and 2 crown are equally strong. Round lots of the former have been first hands at 5c net cash, while 1 1/2c

is about the cheapest that a jobber could secure any fresh supplies of the latter grade. Valencia raisins are scarce here, recent sales having cleaned up what there was in first hands, and what the jobbers have is small and hardly sufficient for their own trade. Selected and fine off stock, in fact, are difficult to get at all. Prices range from 1 1/2c for ordinary to 5c for fine off stalk. There is no change in currants on spot, values ranging from 4 1/2 to 1 1/2c in cases. The market in Greece is reported quiet but with a firm tendency. It is yet too early to have any reliable information about the coming crop. The stock of prunes here is extremely small. A few car lots of Pacific coast goods arriving the week, but they were all taken before arrival here. We quote. Bosnia, 6c to 6 1/2c; Fresh, 5 1/2c to 6c, and California, 7c to 10c, as to grade.—Gazette, May 22.

**The Consumption of Oats.**

The apparent dullness in the oat market for a month or more has been ascribed to the great increase in the use of bicycles and the displacement of horse cars by cable and trolley lines. This was such a natural inference that it was pretty generally accepted without question, and, of course, it stands to reason that the substitution of cable and trolley for horses must have made some difference. Therefore many of our readers will be surprised to learn that there has been only a slight decrease in the volume of business in oats in the New York market during the past six years. This is demonstrated by the following table showing the receipts here for the years named, the exports for the same time and the domestic consumption in round numbers:

1890 receipts .....	33,711,000
1890 exports .....	9,301,000
Leaving for home use .....	24,410,000
1891 receipts .....	27,737,700
1891 exports .....	3,205,500
Leaving for home use .....	24,532,200
1892 receipts .....	30,600,000
1892 exports .....	3,712,800
Leaving for home use .....	26,887,200
1893 receipts .....	29,508,000
1893 exports .....	5,197,000
Leaving for home use .....	24,311,000
1894 receipts .....	26,657,500
1894 exports .....	382,800
Leaving for home use .....	26,274,700
1895 receipts .....	25,207,000
1895 exports .....	1,497,000
Leaving for home use .....	23,710,000

It will be observed that the total remaining for local consumption in 1895 is only slightly smaller than in 1890, 1891 and 1893. As a matter of fact it is probable that last year's consumption of oats—so-called—was fully as large as in 1890 and 1891. Of course outsiders will find it difficult to understand how the consumption can exceed the receipts, but the explanation of it is simple. In short, last year oats were decidedly high and wheat relatively low, and hence a pound of oats brought more than a pound of wheat. As a natural consequence dealers found it profitable to buy wheat to mix with oats. It can not be denied that the use of oats must have been lessened somewhat, owing to the increased employment of trolley and cable as a motive power, but nevertheless it is said that many of the horses discarded on this account have been put to other uses in this vicinity. Moreover it is alleged that the extraordinary growth of the bicycle fad has not restricted the use of oats in this city materially because

the majority of bicycle riders never could afford to keep a horse, while the well to do class still keep their horses even if they use bicycles.—New York Produce Exchange Reporter.

**WALKER HOUSE.**

The most conveniently located Hotel in Toronto  
 One Block from Union Railway Depot  
 A first class Family and Commercial House  
**Terms from \$2 a Day**  
 DAVID WALKER, PROPRIETOR.  
 Corner York and Front Sts., TORONTO, Ont.

**No Trouble**

to furnish information about splendid Service offered via "The North-Western Line" from Minneapolis and St. Paul to Milwaukee and Chicago—it's a pleasure. If you contemplate a trip East, please drop a line to T. W. Teasdale, General Passenger Agent, St. Paul, and receive illustrated Folder, Free, with detailed information about the three superb trains leaving Minneapolis and St. Paul every day in the week, for Milwaukee and Chicago together with any special information you may desire. Your Home Agent will sell you tickets via this first class line and reserve you Sleeping Car Berths in advance, on application.

**WISCONSIN CENTRAL LINES.**

**LATEST TIME CARD.**

**Daily Through Trains.**

12.45 pm	8.35 pm	Lv. Minneapolis	Ar.	8.40 am	4.35 pm
1.25 pm	7.15 pm	Lv. St. Paul	Ar.	8.00 am	3.45 pm
	4.05 pm	Lv. Duluth	Ar.	11.10 am	
	7.15 pm	Lv. Ashland	Ar.	8.15 am	
7.15 am	10.05 am	Ar. Chicago	Lv.	5.00 pm	12.40 pm

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