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Are in a class separate and distinct from all others—they will last fully ten times as long and are splendid examples of sound recording. No other records can approach them in quality and volume, and as for wearing quality—Gram-o-phone Records will be good for years after others have been forgotten. Be sure to get "MAROON" Records, with the "Dog" on the back. Berliner Gram-o-Phones and Records are for sale by over 1,800 agents in Canada.

There are Berliner "Maroon" Records of everything worth hearing in music, song and speech-more than 2,000 to choose from. Records and Gram-o-Phones are made in Canada. BERLINER GRAM-**O-PHONES** are sold with a 5-year guarantee. May additions to the list of more than 2,000 Records follow :

## 7-INCH RECORDS. 50 Cents Each. \$5 a Dozen.

# POPULAR SONGS.

- 798 Daisy Donohue. .Robert Price Another of the same family.

- 777 Navajo

- 778 Sweetest Flower that Grows in Tennessee.....Joseph Natus One of the latest successes.
- 779 Who Who Who Hulahan ..... Dan W. Quinn An Irish success.

# VOCAL DUET.

772 Under the Anheuser Bush.....Collins and Harlan These gentlemen tell of the happy times under this celebrated "bush."

# BAND RECORD.

- A new record of an old favorite. 780 Sylvia Ballet.
  - ORCHESTRA RECORDS.
- 785 Gondolier, The–Intermezzo of the popular order.
  787 Polly Prim (characteristic march)...... Pryor's Orchestra This makes a fine Two-step–by the composer of "The Colored Major."

# Sold on easy payment plan if desired. Read Coupon carefully and cut out and send to us.

Cash Prices for Berliner Gram-o-phones, \$15 to \$45. These prices include 3 seven-inch Records of purchaser's choice. Full catalogue of Gram-o-phones and list of over 2,000 Records sent free on request. Any Style of Gram-o-phone sold on the Easy Payment F lan at a slight advance over cash prices, with option of paying in full at end of 30 days for spot cash price. Cut out Coupon and mail it to us.

at end of 30 days for spot cash price. Cut out Coupon and mail it to us. The **BERLINER GRAM-0-PHONE PECORDS** (don't forget the dog on the back) are made specially for it by musicians who are masters of their instruments. Bands and Orchestral selections, Choral Pieces by full choirs, including the famous Papal Choir. The Band Selections have been made specially for the Gram-o-phone by the Coldstream Guards, the Grenadier Guards, Godfrey's, Sousa's (plays only for the Gram-o-phone), and other famous American and Kuropean Bands, Civil and Military. Instrumental Solos on Piano, Violin, Banjo, Mandolin, Cornet, Trombone, Bag-pipes, Clarionet, Piccolo, Flute, etc. The latest Songs as well as the old-time favorites—Religious, Patri-otic and Sentimental airs—as well as Coon Songs, Minstrels and Comic Ditties. Plays Waltzes, Polkas, Two-Step, Schottische, Quadrille, Lancers, Jigs and Reels for dancing—never tires. The Berliner Grame SEND "B" COUPON TO-DAY The Berliner Gram-ophone Co., of Canada, Ltd., 2315-19 St. Catherine St., Montreal.

Manufactured only by

### 10-INCH RECORDS. \$1.00 Each. **\$10** a Dozen.

- SONGS. 5685 A Jolly Old Monk......Louis Cassavant Of the "Red Feather" Company. 5670 Always in the Way....Joseph Natus A charming child ballad. 5634 Good-bye, 'Liza Jane.....Robert Price A new "Coon" song. 5674 I'm on the Water Wagon Now.....Billy Murray The hit of "The Office Boy." 5686 Maid of the Philippine Islalids (Florodora)..... Miss Greta Risley, of the Florodora Company 5671 Man in the Overalls, The......Moseph Natus Dedicated to the working man. 5672 Navajo......Harry Macdonough

# VOCAL DUET.

- ...Collins and Harlan 5676 Under the Anheuser Bush .. BAND RECORDS.
- The following are all splendid records : 5134 Goo Goo Eyes Polka.....Grenadier Guards Band 5683 Love's Old Sweet Song (Cornet solo by Herbert L. Clarke) 5682 Mexican Serenade.....Clarke's Providence Band 5682 Mexican Serenade.....Grenadier Guards Band 5689 Polka Rapide.....Grenadier Guards Band 5690 Sousa's Band
- 5678 Clancy's Prize Waltz Contest. . . Len Spencer and Orchestra A lively record, descriptive of a Bowery dancing contest. Mr.Spencer excels in his portrayal of the East Side tough.

A southern planter employed a negro to work some of his land during the last year on shares. On account of the high price of cotton the negro's half of

the proceeds amounted to \$1,600. The planter knew that it would ruin any Afro-American to get such a sum of money, and decided that half of it would be enough. Upon further reflection the conviction grew upon him that \$800 would ruin any negro in the world, so he cut the sum in half again, and, piling four hundred shining silver dollars on his desk, sent for the negro and brother, and said that he was ready to settle. The man came in and fairly gasped at the amount of wealth in sight.

"Fo' Gawd, boss," he said, "is dat money all ours ? "

" Yes."

"Well, den, divide it in two piles, and you take youah half and I'll take mine."

When the May Laby and the June baby got well acquainted they exchanged confidences.

" My milk comes from the certified cow,'' said the May baby. "So does mine,'' said the June baby.

"It is milked by a man in a white suit, with sterlized hands, through absorbent cotton, and kept at a tempera-

753

# **GOSSIP.**

"Yes," said the friend of the family, "they were married in haste." "And repented at leisure, eh?" queried the other. "Oh, no," was the reply : "they repented in haste also."

" Is it true," asked the interviewer, 'that when you first came to this country you worked in your shirt-sleeves for a living ? " " It is not," replied the

successful public man, indignantly. "Ah! No offense, I hope." - "When I came

here," continued the successful man, "I

I was travelling down south, said John

S. Flaherty, the theatre manager, and

while driving in the country I saw a colored man under a tree by the road-

side. He was gazing lazily up through the branches, while by his side was a

hoe. Weeds were growing luxuriantly in

the cornfield, which stretched over acres

negro. "I'se out heah to hoe dat corn," said

The answer was given in an unimitable drawl. "Then what are you doing under the tree? Resting?" I persisted.

"No, sah, I'se not restin'," was the

answer. "Ah'm not tiahed. Ah'm

waitin' faw the sun to go down so Ah

"What are you doing ?" I asked the

didn't have a shirt."

into the distance.

kin quit wuhk."

| 2315 St. Catherine Street, Name<br>MONTREAL. Occupation<br>Express Office   | Enclosed find one dollar in payment on the<br>Standard Berliner Gram-o-phone,type A, com-<br>plete, with 16-inch japanned concert horn, and<br>3 records. If satiafactory after five days' trial, I agree<br>to pay eight monthly payments of two dollars each. If not<br>satisfactory, I will return the Gram-o-phone and this order is null<br>and void. | sorbent cotton, and kept at a tempera-<br>ture of forty-five degrees."<br>"So is mine."<br>"It is brought to me in a prophylactic<br>waggon drawn by a modified horse."<br>So is mine."<br>"Then how in thunder do you manage<br>to be so fat and well?"<br>The June baby winked slyly.<br>"I chew old paper and the corners of<br>the rugs and anything I can find that is<br>dirty, and in that way I manage to  |
|---|--|--|
| Also send free of charge the following<br>The Imperial High-Lift Gang.<br>This Gang is so easily hoisted from the ground<br>that the operator can raise the plows and the<br>that the operator can raise the plows and the  |  | maintain the bacterial balance which is<br>essential to health," he said chuckling.<br>The May baby laughed long and loud.<br>"So do I," said he.<br>The mammas heard the goo-gooing, but<br>they assigned to it only the usual<br>fantastic significance. It was just as<br>well.   |
| hoisting lever. The plows, when hinks, and all<br>height, clear the ground by 6 inches, and all<br>wearing parts are made of soft-center steel,<br>hardened and highly polished. You are buying<br>direct from the manufacturer at the wholesale<br>price, and can secure extra parts when needed<br>from Minneapolis.<br>Price of a Two-Plow Gang, 28 in. cut, complete<br>with quadruple trees, rolling coulter and weed<br>hook, <b>\$45.00</b> ; cash with order.<br>We can sell you an all-steel 18-inch Walking<br>Plow, steel beam, at <b>\$13.50</b> ; cash with order.<br>Plows will be shipped from Minne-<br>apolis, and proper attention paid to<br>billing so there will be no delay at the<br>customs house.<br>For reference we give you Dunn and<br>Bradstreets Commercial Agencies, or<br>any bank at Canton, O., and if you want<br>wholesale prices on Dise Harrows, and<br>Land Rollers,<br>WRITE |  | WOUNDS BY RUSTY NAILS.<br>Every little while we read in the papers<br>that someone has stuck a rusty nail in<br>his foot or hand or other portion of the<br>body, and lockjaw resulted therefrom,<br>and that the patient died. If every per-<br>son were aware of a perfect remedy for<br>all such wounds and would apply it,<br>then such reports would cease. The<br>remedy is simple, always on hand, and<br>can be applied by anyone; and, what is<br>better, it is infallible. It is simply to<br>smoke the wound or any bruise or wound<br>that is inflamed, with burning woollen<br>cloth. Twenty minutes in the smoke<br>will take the pain out of the worst case<br>of inflammation arising from such a<br>wound. People may sneer at this |
| PLOW CO.,   | ent on this page, kindly mention the FARMER'S  | remedy as they please, but when they are<br>afflicted by such wounds just let them try<br>it.<br>ADVOCATE.   |
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