

- v) Creation of a training institute in geomatics along the lines of TEMIC would enhance the reputation of Canadian industry and make it known to foreign officials who could influence future orders. In this aspect of business we have to compete with other countries, especially with Holland. Their International Training Centre (ITC) has trained about 4000 Asian scientists in remote sensing and related disciplines. In addition ITC has established three sister institutes in China, India and Indonesia. This heavy investment in training provides Dutch industry with a significant advantage.
- vi) To increase its market share world-wide, Canadian industry would need continuing and strengthened departmental support and assistance in identification of major projects and in the development of regional strategic proposals.