

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :304-LAGOS

008-TRANSPORT SYS,EQUIP,COMP,SERV.
NIGERIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

FINALIZE EDC FINANCING PKG FOR CONTRACT AWARDED TO BOMBARDIE CONCLUDE SALE OF \$110M IN EQUIPT, ESTABLISH LONG TERM CDM PRESENCE.

CONTINUE TO SUPPORT CANAC IN WORLD BANK FUNDED SPARE PARTS CONCLUDE SALE OF UP TO \$10M IN EQUIPT & SERVICES.

MONITOR DEBATE ON MASS TRANSIT IMPLM. PLAN WHICH MAY PROVIDE ALERT CANADIAN COMPANIES TO ANY OPPORTUNITIES PRESENTED.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assist Canac Int'l in fielding its personnel for WB railway consultancy. Assist GE Canada (Ex Bombardier) on contract for locomotives. Two consultants in place and organized for rest of team. Signed contract amendment between GE Cda and NMOT with revised scope of supply (50 to 15, addit \$8.5M spares)

QUARTER: 2 Continued assistance to CANAC International in fielding its personnel for World Bank consultancy for contract. Liaison with Nigerian Ministries of Transport and Finance on the proposed sale of 15 locomotives by GE Canada. Three CANAC consultants now established in Nigeria and project continuing as planned. Organized Nigerian delegation to Airshow Canada.

QUARTER: 3 -----

QUARTER: 4 -----