

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 308-HARARE

ZIMBABWE

QUARTER: 1

007-POWER & ENERGY EQUIP. & SERV.
CANADIAN INVOLVEMENT IN REHABILITATION OF EXISTING GENERATION CAPACITY AND PLANS TO INCREASE HYDRO OR THERMAL GENERATING CAPACITY.

MANAGEMENT SYSTEMS TEAM FROM ONTARIO HYDRO APPOINTED IN TERMS OF WORLD BANK FINANCING TO WORK WITH ZIMBABWE ELECTRICITY SUPPLY AUTHORITY - TWO YEAR CONTRACT.

005-COMM. & INFORM. EQP. & SERV
MODERNIZATION OF TELECOMMUNICATIONS SYSTEMS AND EXTENSION OF DISTRIBUTION SYSTEMS TO RURAL AREAS

DETAILS OF TELECOM'S SYSTEMS EQUIPMENT REQUIREMENTS OVER FIVE YEAR PLAN PERIOD OBTAINED FROM POSTS AND TELECOMMUNICATION CORPORATION (PTC) MEETING HELD WITH TOP PTC EXECUTIVE AND EDC IN HARARE TO DISCUSS AVAILABILITY FINANCING.

008-TRANSPORT SYS, EQUIP, COMP, SERV.
EXTENSIVE LIAISON WITH ZIMBABWE AUTHORITIES RE SALE OF CANADAIR CHALLENGER AND DE HAVILLAND DASH 8, RE CANADIAN INVOLVEMENT IN PROPOSED HARARE INTEGRATED TRANSIT SYSTEM. TWO CANADIAN COMPANIES AMONGST 23 SHORTLISTED.

ZIMBABWE AUTHORITY HAVE SIGNED AN AGREEMENT OF SALE SUBJECT TO AVAILABILITY OF FINANCE TO PURCHASE A CHALLENGER AIRCRAFT. CIDA FUNDING OF \$500,000 CDN AGREED IN RESPECT OF BID BY DELCANDA INT'L OF TORONTO TO CARRY OUT ENGINEERING DESIGN.

008-TRANSPORT SYS, EQUIP, COMP, SERV.
BOTSWANA RAILWAYS REQUIREMENT FOR 450 RAIL WAGONS. TWO CDN COMPANIES AMONGST TOTAL OF 11 COMPANIES SUBMITTING BIDS. ADJUDICATION EXPECTED END JULY 87. SALE OF DASH 8 AND CHALLENGER AIRCRAFT TO BOTSWANA.

ASSIST TO 2 CDN COS IN OBTAINING TENDER DOCS/SPECIFIC'S. CONTINUED LIAISON WITH BOTSWANA RAIL AUTH. CONSELLOR COMM. & EDC OFF. MODIN & MACLEAN MET WITH PERM SEC. TO PRES. MASIRE IN BOTSWANA. DECISION RE CHALLENGER PURCHASE LATE JULY.

009-FOREST PRODUCTS, EQUIP, SERVICES
PULP AND PAPER PROJECT. TWO CANADIAN COMPANIES ARE SHORT LISTED LAVALIN IN ASSOCIATION WITH JASKO POYRY AND KLOCKNER STADLER HURTER. SUPPORT OF CANADIAN INTEREST.

H.A. SYMONS OF VANCOUVER APPOINTED TO CARRY OUT BID EVALUATION OF SEVEN SHORTLISTED COMPANIES. FUNDING FOR EVALUATION BY UNDP AT CDN \$170,000.

009-FOREST PRODUCTS, EQUIP, SERVICES
CONTINUED LIAISON WITH MALAWIAN DEPT OF FORESTRY RE PHASE II WORLD BANK FINANCED WOOD ENERGY PROJECT.

MALAWI AUTHORITIES REQUIRE INSTITUTIONAL TRAINING ACTIVITIES AS VARIOUS COMPONENTS AND ARE STUDYING EXPERTISE AVAILABLE FROM ONTARIO INTERNATIONAL CORP.