

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
 ACTIVITY REPORT
 FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Vienna

AVERAGE TIME
 ALLOCATION

Activity	CANADA-BASED		LOCALLY-ENGAGED		TOTAL TIME ALLOCATION	WORKLOAD (#)
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries	from Canada	5.0	0.0	27.0	0.59	151 (Enquires)
	from Territory	4.0	0.0	14.5	0.33	106 (Enquires)
B. Export Promotion Projects and Events		8.0	0.0	5.0	0.18	14 (Projects/Events)
C. Other Trade Development Activities		7.0	0.0	12.5	0.32	
D. Promotional Projects		10.0	0.0	8.0	0.26	16 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	5.0	0.0	3.0	0.11	14 (Enquiries)
	from Territory	25.0	0.0	16.0	0.57	196 (Enquiries)
F. Service to Government	External Affairs	5.0	0.0	3.0	0.11	8 (Reports)
	OGDs, Provinces, ETC	10.0	0.0	5.0	0.20	27 (Contacts)
G. Administration	Program Management	8.0	0.0	3.5	0.15	
	Leave, Professional Dev.	0.0	0.0	1.5	0.03	
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Total TID Program		87.0	0.0	99.0	2.85	
H. Other Programs		13.0	0.0	1.0	0.15	

Canadian Business Visitors: 56
 Local Business Visitors: 248

Trade Officers: 3
 Non-Trade Officers: 0

Note: Percentage values may not add
 due to rounding adjustment;
 maximum adjustment is 1 percent

COMMENTS