

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the April - June 1989 period fifteen posts reported the following business activity:

- 27 EXPORT SALES WORTH \$212.6 MILLION
- 29 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
- 4 NEW JOINT VENTURES/LICENSING AGREEMENTS WORTH \$6.9 MILLION
- 5 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$5 MILLION
- 0 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$ 105 million sale of wheat (Manila)
- \$ 72 million sale of coking coal (Islamabad)
- \$ 9 million sale of wine (Tokyo)
- \$ 7 million sale of knitwear (Tokyo)
- \$ 6.6 million licence agreement for submerged ASW towing systems (New Delhi)
- \$ 3 million joint venture arrangement for cotton yarn production (New Delhi)
- \$ 1.5 million sale of communications equipment (Hong Kong)

KEY STATISTICS: for the fifteen posts reporting workload information

	<u>Missions Reporting To</u>		
		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4941	2263
	Local	5439	2666
No. Investment Enquiries	Cdn	81	201
	Local	144	505
No. Business Visitors	Cdn	1435	812
	Local	2343	1136