

TRADE TRACKING SYSTEM

WORLDWIDE AND OFFICER BUSINESS
ACTIVITY REPORT

8/1/83

FOR QUARTER 2 OF FISCAL YEAR 1983

WORLD TOTALS

ACTIVITY	NUMBER	CANADA LOC-THRU PERIOD-TIME	OFFICER-TIME TOTAL-TIME
A. EXPORT BUSINESS	5787	15.19	26.82
FROM TERRITORIES	2523	8.79	19.06
FROM CANADA			26.76
B. VISITS TO CLIENTS IN TERRITORY	7957	9.92	9.89
C. EXPORT PROTECTION PROJECTS & EVENTS	322	2.63	5.86
MEETINGS	432	4.30	4.74
OTHER	467	2.90	3.24
D. COMMERCIAL & ROYALTY REPORTS COMPLETED	1133	4.11	3.38
E. INVESTMENT PROPOSALS SUBMITTED FROM CANADA	760	1.53	1.11
FROM TERRITORIES	1030	2.70	2.23
F. TECHNOLOGY EXCHANGE PROGRAMS FROM CANADA	328	0.84	0.88
CONNECTED PROGRAMS	217	0.52	0.38
G. PARTICIPATION IN INTERNATIONAL EVENTS IN CANADA	73	2.03	0.70
H. SERVICE REQUESTS FOR EXPORT-DEVELOPMENT	1490	4.18	2.10
FROM OFFICE - CLIENTS	2124	4.29	2.97
REPORTS	607	1.93	1.89
I. ADMINISTRATION, REPORTS, MAIL, TRAVEL & ADMIN	1051	2.51	2.37
GENERAL OFFICE ADMINISTRATION	1653	10.63	10.62
J. SERVICE TO OTHER AGENCIES	528	1.28	1.03
WORLD TOTALS	29,203	92.22	417.97

NUMBER OF BUSINESS VISITS FROM CANADA 4042
FROM TERRITORIES 11283

NUMBER OF PERS APPLICATIONS COMPLETED ON 1024

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED 308
- LOCALLY-EMPLOYED 210