

International Business Opportunities Centre

The International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities. To view a complete selection of IBOC's current trade opportunities, simply visit the Internet site at www.iboc.gc.ca/eleads

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown corporation is located at 50 O'Connor St., Suite 1100, Ottawa ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

INDIA — Widening and Strengthening of Highways, IFI Project — A notice for pre-qualification of civil work contractors for Orissa State Road Project under World Bank assistance has been issued for the widening of two lanes and strengthening of existing State highways in various areas of Orissa. The strengthening will consist of a wet mix macadam granular overlay with dense bituminous macadam and bituminous concrete surfacing. Invitations to bid are expected to be made in March 2000. Cost of pre-qualification documents: US\$125. Closing date: January 17, 2000. Contact Daniel Lemieux, IBOC, fax: (613) 996-2635, quoting case no. number 19991119-04096.

CYPRUS — Demolition of Dhekelia Power Station — The Electricity Authority of Cyprus is calling for the demolition of the Dhekelia Power Station. The turnkey contract will include the identification, removal and packaging of all thermal system insulation, shipping and export of materials to a compound; issuing of asbestos clearance certificates; continuous air monitoring testing; the employment

of an independent consultant; and the demolition of buildings and structures. Closing date: January 14, 2000. Contact Daniel Lemieux, IBOC, fax: (613) 996-2635, quoting case no. 991027-03783.

INDIA — Department Stores for India — The State Trading Corporation of India Ltd. (STC) is considering entering into a joint venture with an established multinational retail chain which can set up its first outlet on the first three floors of STC's 23-storey building in central New Delhi. The area that can be made available initially would be approx. 20, 000 sq. ft. Closing date: January 31, 2000. Contact Daniel Lemieux, IBOC, fax: (613) 996-2635, quoting case no. 991117-04049.

SYRIA — Aluminum Wire Rods — Bids are being accepted for the supply of 3,000 tons +25% aluminum wire rods (diameter 9.5 mm) to be used in cable manufacturing shared with the General Co. for cable industry, in Damascus. Closing date: January 20, 2000. Cost of bid bond: US\$45,000. Contact Daniel Lemieux, IBOC,

fax: (613) 996-2635, quoting case no. 991117-04057.

KAZAKHSTAN — The JSC "Talgar" garment factory invites bids for investors in its garment factory. JSC "Talgar" was founded in 1995 after a merger of two private joint-stock companies: JSC "Talgar" (knitted goods factory) and JSC "Nauryz" (textile factory). JSC "Talgar" is a completely autonomous modern facility with 700 sewing machines and over 550 employees, including designers. It is among the biggest suppliers of garment products in the Republic of Kazakhstan — uniforms for military, police and security forces of Kazakhstan and Russia. The company also has some preliminary orders from the West-Siberian Army of Russia and the Czech Republic.

There is a possibility to sell blocks of shares to potential investors. Contact Daniel Lemieux, IBOC, before January 20, 2000, fax: (613) 996-2635, quoting case no. 990920-03206.

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