

The Canadian Pacific Trust Co.

This Company is Organized for the Purpose of Buying Real Estate in the Best Business Portions of Any City in the World and the Erecting of Buildings that Will Produce the Largest Possible Revenue. In Addition the Company Will Carry on a Trust Business of an Extensive Nature. Full Particulars Will Be Furnished on Application to the Financial Agents, G. A. BARRETT & CO., 538 Westminster Avenue, Vancouver.

The following conversation was overheard by one of the officials of the company between two intelligent working men, travelling from the Royal City to Vancouver:

"Beautiful fall weather, Barnard?"

"So it is, Roy. About the finest I have ever experienced in British Columbia. Another month of this will put me on easy street."

"Yes, you need a good month to finish clearing those lots. They have been a hard bunch to clear. You didn't make much on them, did you?"

"Well, this spell of weather has helped me some, and, in addition to my wages, I shall clear up about \$250."

"Good for you, Barnard! I'm right glad to hear it. I was afraid that you were up against it hard with that bunch of Nature's biggest."

"You bet, I had it coming to me this trip, but as the stumps were quite a way from my house, I just punched the powder in pretty thick, and blew all kinds of daylight into the big boys."

"Say, Barnard, I'm thinking of investing about \$500, but there are so many things put up to me that it's hard to know what is best to do. I don't want to monkey with land because the amount I have is so small that I would have to buy away out, and it would be years before I could realize, no matter how good the buy. Then, too, I don't like waiting so long before getting some return. I might not be able to make my turnover, if I should need the cash at any time. I hate putting my little mite into the bank at 3 per cent. or 4 per cent., for, although it would be safe enough, still it is the bank that makes the big mit, while we must be satisfied with our three dollars on the hundred."

"Roy, old man, I'm glad you have spoken to me about this. I have been in the same shape myself, and didn't know what to do. But I heard of the Canadian Pacific Trust Co., and as their scheme seemed good for the poor and rich alike, I had a talk with the Financial Agents, and I tell you it's all right. They treated me like a gentleman, and I bought \$250 of stock, and as soon as I'm done with this job I shall invest \$250 more. They are only going to sell \$50,000 worth of stock for the first six months, and I want to get in before it is all sold. I'll take you to the office when we get to town, and my word for it you will never leave until you have done as I have. I've spoken to twenty business men, and every one says it is the best and surest money-maker ever put up to the public."

"Barnard, I'm tickled to death that I mentioned my trouble to you today. We'll go to the office, and if things are as you say—and I do believe you—the drinks are on me in two places, and don't you forget it."

G. A. BARRETT & CO.

538 Westminster Ave.

Vancouver, B. C.