

with the second gentleman, and so on all around the circle. So harmonious, profitable and pleasant was the entire proceedings that at the close member after member rose stating the convention was the best they had ever attended. It was moved by one outside of the county that a similar convention be held at Brantford a year hence. We have no doubt many will attend this convention next year. Since the convention closed, we have received letters from several regretting that the intensely cold weather had prevented their attendance. One came from Mr. S. T. Pettit. He would have been present but for the intense weather, coupled with the fact that Mrs. Pettit had not fully recovered from a severe attack of "Grippe."

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As our readers know, we have, for quite a few years, made an effort to get every possible information about the possibility of securing a
**The British European and particularly
 Market for a British market for honey.
 Honey. The E. L. Gould Co., and
 the present Gould, Shapley
 & Muir Co., Limited, Brantford, made
 two shipments of honey to Europe, but
 owing to inexperience, probably wrong
 connections, and Canada not having the
 prominence she now has, these shipments
 were accompanied with heavy losses.**

Last year the editor of the CANADIAN BEE JOURNAL, after years of urgent request that the Dominion Government take this matter of opening the British market for honey in hand, succeeded in getting the Hon. Sydney Fisher, Minister of Agriculture, and Prof. Robertson, Commissioner of Agriculture, to look after a shipment of honey when it reached England. The Gould, Shapley & Muir Co. Limited, sent the shipment, at the same time asking Prof. Robertson to freely distribute samples free of charge wherever he saw that it might do good and lead to drawing attention to Canadian

honey in England. As a result of the connections thereby established, the Company realized fair returns for their honey. They have sent several carloads of honey and have also a young man in England, formerly in their employment at Brantford, to represent the company there, selling both bee-keepers supplies and honey. The price realized on 60lb cans, after deducting other expenses, has been just about 7cts., less cost of can, the honey being shipped in car load lots.

The honey must be of proper quality. The company has adopted a label of a special trade brand and others will be prevented from using this. If present prospects continue, the company may be open to purchase large quantities of suitable honey. They are of course interested in the welfare of bee-keepers generally, and the more honey they can secure a market for, the more people are likely to buy bee-keeper's supplies from them and the better for the Company. Other things being equal they will give their customers the preference.

With great care to maintain the present reputation of Canadian honey, only the very best being selected, we may secure quite a market; but we do not think it will pay, nor will it be advisable, to send small promiscuous shipments. A few shipments of inferior honey at the outset would likely destroy, for many years, the opening created by the Company.

On page 452 appeared an article about "Unfair Exhibiting." Unfortunately the printer did not follow the instruction of the editor and failed to credit the British Bee Journal. As it stands it cannot be well understood. We therefore hasten to make the correction. This journal has never been accused of systematic pilfering as some other papers have, and in this matter is like Caesar's wife, "above suspicion."