

Pacific Incorporated of Richmond, British Columbia, owns the Peninsula Hotel in Haikou.

Hainan has benefitted from the CIDA Open Cities Municipal Officials Training Project, under the former Special Economic Zones Office of the State Council. This project aims to upgrade the municipal planning and management skills of senior municipal officials, with a focus on urban management issues, specifically those related to the environment and trade/investment opportunities.

Canada has developed numerous institutional linkages with Hainan, most notably with the China Hainan Institute for Reform and Development. This institute has been involved in a CIDA bilateral grant for its economic research activities, and has worked with McGill University, the Canadian Centre for Management Development and the Auditor General's Office on information sharing and training programs. They have also been involved in business consulting activities, and may therefore provide an avenue for Canadian business in Hainan.

**Downstream petrochemical processing is a major priority for Hainan, and a technical delegation is planning to visit Canada in early 1998. With its large offshore gas deposits and with the involvement of major energy players, Hainan is poised for further development of this sector. Niche opportunities also exist for Canadian technical expertise in agriculture and fisheries management, as well as in tourism management.**



## Areas of Opportunity

- Tourism management
- Information technology
- Telecommunications
- Energy, Natural Gas
- Ports
- Air and road transportation
- Petrochemical processing
- Agriculture and fisheries management