

NEWFOUNDLAND AND LABRADOR

LABRADOR FISHERMENS' UNION SHRIMP CO. LTD.

P.O. Box 130
L'Anse 'au Loup, NF
A0K 3L0

Contact: Gilbert Linstead, General Manager
Kenneth Fowler, Assistant General Manager

Telephone: 709-927-5816

Fax: 709-927-5555

E-mail: lfisc1@newcomm.net

Products: Capelin — Frozen; Cod; Salmon —
Fresh, frozen; Scallops, Turbot

Annual Sales Range: 2.5 – 10M

Percentage of Sales Exported: 95%

Number of Employees: 500 (Seasonal)

Type of Business: Processor, Exporter

Production Period: June – October

Brands: Atlantic Ocean, Labrador Fishermens'
Union Shrimp Co. Ltd.

MOORFISH LIMITED

P.O. Box 808, Water Street
Bay Roberts, NF
A0A 1G0

Contact: A.D. Moores, President
R.D. Moores, General Manager

Telephone: 709-786-9093

Fax: 709-786-9096

Sales Offices/Agents: F.W. Bryce Inc.,
Gloucester, MA, USA

Products: Cod (fillets & blocks), Turbot
(Greenland Halibut), Queen Crab — Frozen

Annual Sales Range: 2.5 – 10M

Percentage of Sales Exported: 100%

Number of Employees: 200

Type of Business: Processor

Production Period: April – October

Brands: Ocean Harvest, Atlantic Ocean

MURPHY'S SEAFOODS LTD.

Parker's Cove
P. Bay, NF
A0E 1H0

Contact: Wilson P. Murphy, Manager
Colin J. Murphy, Assistant

Telephone: 709-443-2129

Fax: 709-443-2437/2545

Products: Lobster — Fresh, live;
Scallops — Fresh, frozen; Lumpfish Roe

Annual Sales Range: 0.5 – 2.5M

Percentage of Sales Exported: 95%

Number of Employees: 11

Type of Business: Processor, Exporter

Production Period: April to December

NATIONAL SEA PRODUCTS LTD.

P.O. Box 89
Arnold's Cove, NF
A0B 1A0

Contact: Bruce Wareham

Telephone: 709-463-2445

Fax: 709-463-2300

Products: Arctic Surf Clam, Capelin, Codfish,
Flatfish, Herring, Lobster, Lumpfish Roe,
Mackerel, Redfish, Scallops

NEWFOUND RESOURCES LIMITED

90 O'Leary Ave.
St. John's, NF
A1B 4G1

Contact: Brian McNamara, President

Telephone: 709-726-7223

Fax: 709-754-3339

E-mail: brianm@public.compu.st.nf.ca

Products: Shrimp — Frozen, whole-in-shell,
specialty pack

Annual Sales Range: 2.5 – 10M

Percentage of Sales Exported: 100%

Number of Employees: 30

Type of Business: Processor

Production Period: Year round

NORTH ATLANTIC PACKAGING LTD.

P.O. Box 8332
St. John's, NF
A1B 3N7

Contact: Maurice Whiffen, President

Telephone: 709-753-1689

Fax: 709-753-0175

Products: Lumpfish — Roe (salted), specialty
pack; Mussels, Shrimp — Canned

Annual Sales Range: 0.5 – 2.5M

Percentage of Sales Exported: 60%

Number of Employees: 6

Type of Business: Processor, Exporter

Production Period: Year round

Brands: Rembrandt

NORTHERN WIND, INC. (CANADA)

P.O. Box 213
Flower's Cove, NF
A0K 2N0

Contact: Russell J. Charpentier, Director
Impl/Exp Operations

Michael T. Fernandes, President

Telephone: (October – April) 508-997-0727

(May-September) 709-456-2613

Fax: (October – April) 508-990-8792

(May – September) 709-456-2715

E-mail: nwind@northernwind.com

Sales Offices/Agents: 14 South Street,
New Bedford, MA 02744

Products: Capelin, Crab (Snow), Flounder
(Blackback), Herring, Lobster, Lumpfish Roe,
Mackerel, Monkfish, Scallops, Skate Wings,
Squid, Swordfish

Annual Sales Range: 0.5 – 2.5M

Percentage of Sales Exported: 95%

Number of Employees: 10 – 30

Type of Business: Processor, Exporter, Trader,
Wholesaler/Distributor, Aquaculture

Production Period: April – November

Brands: Northern Wind

Countries of Interest: European Union,
Southeast Asia

P. JANES & SONS LTD.

P.O. Box 10
Hant's Harbour, NF
A0B 1Y0

Contact: Blair Janes, Purchasing Manager
Jeff Gulliford, Sales Manager

Telephone: 709-586-2252

Fax: 709-586-2870

Products: Capelin, Cod, Crab (Atlantic, Rock,
Snow), Crab Cakes, Fish Cakes, Fish Sticks,
Flounder, Grenadier, Hake, Herring, Lobster,
Lumpfish Roe, Mackerel, Monkfish, Ocean
Catfish, Redfish, Scallops, Shark, Skate Wings,
Sole, Squid, Turbot

Annual Sales Range: 10 – 50M

Percentage of Sales Exported: 70%

Number of Employees: 500 – 1,000

Type of Business: Processor

Production Period: April – November

Brands: Janes, Sea Snack