

I. Overview

As in many markets, doing business in Mexico requires a degree of patience and perseverance. Trading activities have benefitted by widespread improvements in Mexico's economic infrastructure and changes in its government regulations. Taken together, these changes have dramatically increased the attractiveness of the Mexican market. In today's climate of trade liberalization, conditions for exporting to Mexico have never been better.

This is also reflected in transportation services, which have undergone tremendous change. As a result, companies should not be dissuaded from exporting due to challenges that existed in the past in making transportation arrangements. Reforms in Mexico's customs procedures and transport legislation have introduced greater competition in the domestic transport industry and improved transit times and services for international traffic. Further improvements will take place.

Road transport is the primary mode for the movement of goods to and from Mexico, handling 45% of Canada's exports (by value) and 66% of imports from Mexico as shown in the following chart.

