- companies that either manufacture or resell equipment and that may not normally operate in the country of destination; and
- chemical engineering companies that specialize in either the design, installation or commission of chemical process equipment.

These companies should be alert to unusual enquiries. Potentially suspect elements in transactions are set out in Annex B. Obviously, more caution is called for in a situation where a number of such elements exist. Companies are encouraged to contact the Export Controls Division for advice on any unusual circumstances. The Division supports industry's desire to maintain its good reputation and will endeavour to provide assistance in a timely fashion.

