

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :401-ANKARA

SECTOR :007-POWER & ENERGY EQUIP. & SERV.
TURKEY

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -Assist CC in finalization of Lamas River hydro-project
-Promote Canadian capability in high voltage power transmission sector

-Agreement has been reached on security structure. Contract expected in next quarter.
-CC has been shortlisted for turnkey construction of Ataturk Dam-Istanbul 380 KV corridor

QUARTER: 2 -Assist CC in Lamas River Hydro-Project.
-Promote Canadian capability in high voltage power transmission sector

-CC is close to signing final contract; minor issues yet to be settled
-A Cdn bid has been submitted for the Turkish Electrical Authority conductor tender.

QUARTER: 3 -Assist CC in Lamas River Hydro-Project
-Promote Canadian capability in high voltage power transmission sector

-CC has been asked to improve its total project cost in view of comparative costs of other BOT HEPP projects
-Some Cdn companies have obtained through Post biddocs of power line tower construction tender

QUARTER: 4 Promote Canadian HV transmission cable sales.

Cdn company established contact w/turn-key contractors of HV trans lines for sale of cables.