

**FANCY GOODS AND STATIONERY**—Continued  
with gilt lettering on the cover. Each holds  
30 photos. A great many microscopes  
are shown. For the Fall school term these  
will be in demand for botany classes as  
they are especially designed for the purpose.

**LEATHER NOVELTIES.**

Chatelaine bags are prob-  
ably the most popular and  
best selling articles at pres-  
ent in the leather goods line. The absence  
of pockets in the present styles of ladies'  
dresses makes these bags all the more  
desirable. Brown Bros show them in all  
the staple leathers, with silver, leather  
covered and oxydized frames, to retail for  
25c. up to \$3 apiece. Shopping bags in  
all leathers, from leatherette up to real  
sealskins, are selling exceptionally well.  
Though they are made in assorted colors,  
the demand is almost wholly on black.  
They have silk tops and cord or leather  
handles. A coin or handkerchief pocket

a complicated one and requires no teaching  
to be able to handle it. There are two or  
three makes, but all work on the same  
principle. An indicator with the figures is  
turned round so that any figure is in front  
of the stamp, which is then pressed down  
and the figure is perforated in the check.  
One of these machines inks the perforated  
part as well. For use in banks a machine  
somewhat similar is shown to cancel checks.  
Copying presses and press stands are on  
view in many different designs. The latter  
are made in oak and mahogany. Deed,  
stamp and cash boxes are among the staples  
that are now selling well. Stationery cases  
are gotten up very neatly in oak and wal-  
nut. The variety of inkstands shown is  
almost endless. There is a noticeable in-  
crease in the demand for really fine goods  
in cut-glass and metal inkstands. An  
excellent fountain pen, the "New Century,"  
is shown to retail for \$1. Dealers will find  
this a ready seller, as for a cheap pen it is  
decidedly of good value. In inks, blue  
black, jet black, carmine and crimson com-  
bined and copying inks are shown in  
quantity and quality also, for the celebrated  
Davids' goods are among them.

For the September school  
**THINK OF SCHOOL TRADE.** term, some of the finest  
designs in scribblers and  
exercise books that have ever been shown  
are being gotten out by The Copp, Clark  
Co. The New Century Series comprises  
the "Maple Leaf," "Dawn" and "New  
Century." The "Maple Leaf" is a design  
with a large leaf in gold for a background,  
on which is painted, in colors, the coat of  
arms of the Dominion. The "New Cen-  
tury" cover is made up of a series of  
pictures of the great industries of Canada  
cleverly worked in with a design of maple  
leaves and the Canadian coat of arms,  
while appropriate mottoes add to its merit.  
The "Dawn" design represents the dawn  
of the new century, the Goddess of War with  
sword and flaming torch on one side, and  
a large folded British flag and a section of a  
battle scene on the other, making a striking  
cover. Other covers of equal beauty are  
shown. The "King" is a splendidly-  
colored picture of Edward VII. in corona-  
tion robes. The "Queen" is a companion  
to this. A cover with an Indian's head  
and shoulders is one of the best. The  
colors are very good, and the Indian, in  
full war paint and feathers, will make  
a popular scribbler. The cover is in  
imitation of birch bark, with two imita-  
tion straps around it. The "Flexible,"  
as its name implies, can be rolled up with-  
out injuring the cover in any way. The  
paper is on imitation cloth. The "Pussy  
Cat" is another striking design and is sure

to take well with school children. The  
"Great West" shows a spirited picture of  
an Indian on horseback hunting buffalo.  
Probably the most unique design of all is the  
"School." This represents a section of  
the red brick wall of the school. A large  
door in the centre bears a name plate on  
which the owner of the book writes his  
name. All these books have songs on the  
back covers, the "King" having Mr.  
Godfrey's "A Greeting to the King," and  
the other songs equally appropriate. These  
travellers will shortly be on the road with  
these, and dealers will have an opportunity  
to inspect something entirely new in this  
line.

**A NEW LINE OF STATIONERY.** Buntin, Gillies & Co.,  
Hamilton, are offering the  
trade a new line of boxed  
notepaper with envelopes to match, called  
"Dimity."

This is a cloth finish paper of high grade,  
which comes in four colors and can be sup-  
plied in three sizes of each color. The  
packing is unique and attractive, the bands  
and labels being of beautiful design and  
finish. The quality and style of the stock  
and the excellence of the packing makes  
this a desirable line for dealers catering to  
first-class trade. Samples and price list  
will be sent to any dealer on application to  
Buntin, Gillies & Co., Hamilton.

**SCOTCH CHRISTMAS GOODS.** Miller & Lang, Glasgow,  
Scotland, have appointed  
Buntin, Gillies & Co.,  
Hamilton, their sole agents for Canada for  
their varied and extensive line of Christmas  
cards. Samples are now in the hands of  
salesmen.

**19 TRUNKFULS OF CHRISTMAS CARDS.**

"Got any new goods, Mr. Hurst?"

Mr. Hurst, you know, has A. O. for his  
initials and is Warwick Bros. & Rutter's  
popular traveller. We caught him at the  
Windsor in Montreal just finishing a four-  
weeks' campaign among Montreal's fancy  
goods dealers.

"Any new goods! Well, say, just come  
up to my suite of rooms!" On the elevator  
we ventured a question as to the results of  
his visit in the metropolitan city.

"Business! I can tell you truly I have  
already done 50 per cent. more business  
than I did here last year. I positively can't  
help it, for we never had such a popular  
line of goods."

Then we came to his suite of five sample-  
rooms, where the goods were so beautifully  
arranged that any surprise we felt at his  
business success was immediately dispelled.  
The arrangement of his display would have

There is shown in Brown  
**NOVELTIES IN STATIONERY** Bros' stationery department  
a check numbering machine  
that is likely to soon come into popularity  
among business men. The machine per-  
forates the required amount in the paper so  
that it would be impossible to change the  
figures or add to them. The device is not

