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Vancouver, B. C.

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¶ Speak with your lips close to the mouthpiece; that is the whole secret of successful telephoning. There is no need of voice force when you talk *into* the telephone. Speak in an ordinary tone and every word is heard distinctly.

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When in Doubt

As to Size, Color or Style

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A Glove Order is in the form of a neat card, which entitles bearer to choose gloves to the amount specified. Men, particularly, favor the Glove Order idea, as it takes just a minute to purchase and relieves them of ascertaining details as regards style, color and size. Give a Glove Order for Trefousse—the best of all Christmas Gloves.

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