

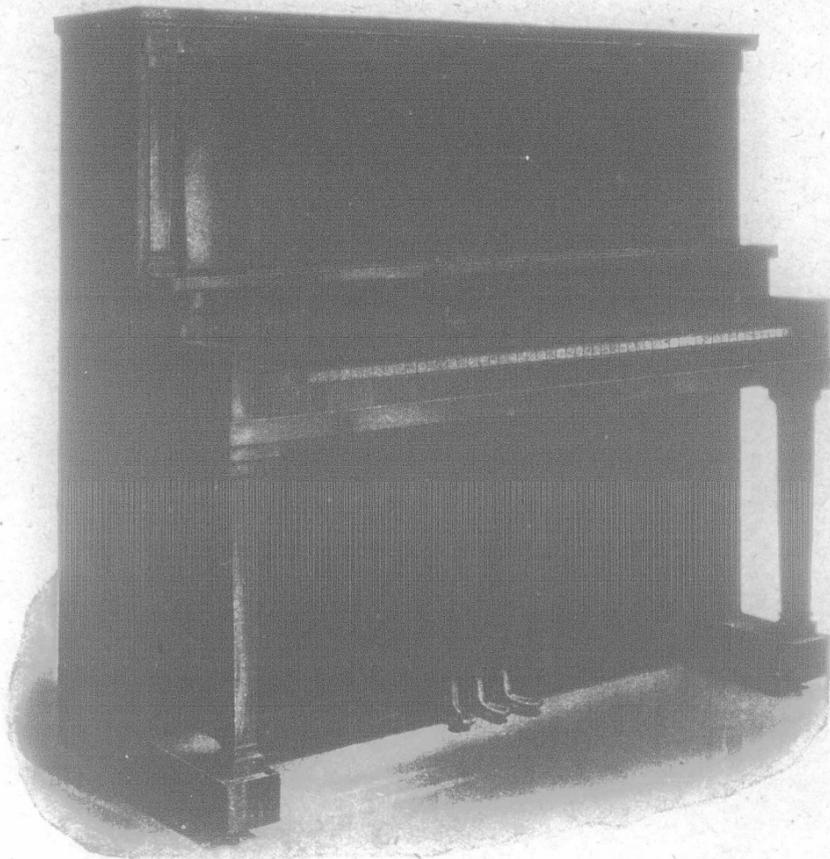
# OUR CHRISTMAS GIFT TO THE CANADIAN PEOPLE

## \$2,128.00 Off These Standard New Instruments!

1920 has been the busiest year in our history. Piano and phonograph sales have totalled up to a remarkable record.

It has been the custom of large firms in late years to give bonuses to employees, take out group insurance for the benefit of the workers, and in other ways demonstrate their gratification at the year's big business.

The Sherlock-Manning Piano Company, while not one whit behind any firm in the country in co-operation with its employees, has also decided this year to make some concession to those who made possible the big business of 1920—the Canadian people—and so we are offering the following new instruments at special CHRISTMAS GIFT PRICES:



### 12 Only, New Pianos, "ROYAL CANADIAN" Design

Our latest creation, which has so delighted the musical world with its fine tone and beauty of case. We use only an extra special veneer on the "Royal Canadian" design, with a most beautiful natural grain.

This piano is double veneered, inside and out. Has full overstrung scale, seven and a third octaves. Sound board of finest spruce, Standard double repeating action, Boston Roll Fall, continuous hinges, ivory keys and ebony sharps.

Height, 4 feet 4 inches. Width, 5 feet 1 1/4 inches. Depth, 2 feet 2 inches. Terms can be arranged if desired. Finished in Mahogany, Walnut or Fumed Oak. Regular \$520. Christmas Gift Cash Price **\$395**

This is not a sale of second-hand or slow-selling models. We never conduct sales. Every instrument is a high-quality, guaranteed item, fresh from stock.

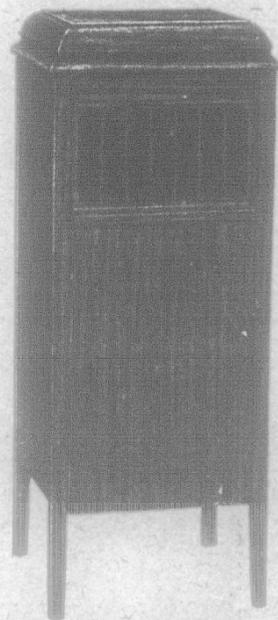
### Use the Coupon

Get your order in early. You may as well be one of the few who will benefit by this special 1920 Christmas offer.

TERMS—If you do not wish to pay all cash, suitable terms can be arranged.

## SHERLOCK - MANNING PIANO COMPANY

LONDON, CANADA

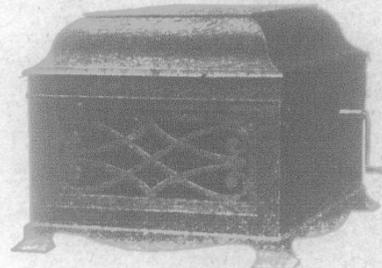


### 8 Only, SHERLOCK-MANNING Cabinet Phonographs Style 98

Beautifully finished in guaranteed mahogany, fitted with double doors, fretted silk-lined front and a spacious record cabinet below. It is a phonograph of rare beauty.

The Sherlock-Manning tone arm is a universal tone arm, reversible, so that it can be readily adjusted to play any make of disc record. It is equipped with a famous silent running St-phenson Precision Motor. Special features of this phonograph include speed control, needle trays for both used and unused needles, perforated steel turntable, an automatic stop and roller castors.

Height, 43 inches. Regular \$150. Christmas Gift Cash Price **\$112**  
Depth, 19 inches. Width, 16 inches. (Special offer of 6 double-sided records—12 selections—FREE with this phonograph.)



### 12 Only, SHERLOCK-MANNING Table Phonographs Style B

In quarter-cut fumed oak or genuine mahogany finish, this handsome little machine makes a most acceptable gift. With the exception of the record cabinet and a few minor changes, it is similar to the cabinet machine.

Equipped with a double multiple spring motor, spiral cut gear, it is non-vibrating and noiseless. The same Sherlock-Manning tone arm that is part of the cabinet machine's equipment, and plays all makes of disc records, is also on this less expensive model. Cabinet measurements:

Height, 16 1/4 inches. Width, 17 1/2 inches. Depth, 20 1/4 inches. Regular price \$80. Christmas Gift Cash Price **\$53**  
(Special offer of six double-sided records—12 selections—FREE with this phonograph.)

**COUPON**  
SHERLOCK-MANNING PIANO CO., London, Canada  
I am interested in \_\_\_\_\_  
Without obligation to me, please send full particulars.  
Name \_\_\_\_\_  
Address \_\_\_\_\_