## Canadian Bee Journal

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WHOLE NO.

The Weekly Sun, the Organ of the strons of Industry, is a very readable paper. In its issue of October he Weekly Sun. 7th, 1896, it quotes honey as follows:-Plear strained honey is worth 92. and dark " We are sorry to see a farmer's paper I the honey now produced Strained. So ny papers call extracted honey by this me, and a journal such as the Sun should an educator upon such questions. Some kks ago under Toronto markets the same er advised bee-keepers to get their honey narket as quickly as possible, as prices a downward tendency. Weare ined to think that when such advise is en to a large number of people and by a er having so large a circulation as the , it would be likely to result in a rush of by to Toronto and the liability to break market. Bee-keepers ship too much to nto and Montreal, neglecting their amarket and four-fifths of the Dominion r sees honey. Here is a useful field for one, develop the Canadian honey ket.

American Bee Journal is discussing destion of prices of honey and who fixes the price. The stablishes the editor and several ce of Honey. others very justly condemn the system ag on commission. Here in Canada the honey has been sold in this way far as we can judge, this way of usines has in the majority of cases ausati factory, and we trust it will

never get a foothold in Canada. As to who fixes the prices, the men who sells collectively fix the price, those who sell for too little drag the price down and fix the price much faster than those who succeed in getting good prices, but all influence more or less the market. One serious mistake made by bee-keepers, is they are not willing to allow sufficient margin between the wholesale and retail price. wholesales his entire crop at 8c. per tb., in that case he has no business selling his honey retail at less than 10c. per to. and that does not mean 11 fbs. for a dollar either. The retailer cannot afford to do liquify, weigh out. and sell. often on time, and pay other business expenses for a less margin. If the bee-keeper cuts the retail price in the end he must again cut the wholesale or the retailer will not handle any more. Of course, we do not wish to ignore the law of supply and demand in fixing the price of honey. A good quality of honey will create a market and stiffen the price, but much lies at the door of the seller.

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"A Lover of good Honey" in the British
Bee Journal, which is always a welcome
visitor at our desk, in
English and its issue of October
Foreign Honey. 8th draws attention to
instances where foreign
honey is sold as British. His letter reads
as follows.

"I beg to send you a few enumerated items giving results of inquiries made by