

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :472-PRAGUE

009-FOREST PRODUCTS,EQUIP,SERVICES
CZECHOSLOVAKIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

PRESENT.& SUPPORT OF OFFERS FM KOCKUMS CANCAR INC.FOR FUTURE AND TECHNOL.
KCCI WITH OUR SUPPORT,HAS EXCELLENT PROSPECTS BASED ON PRICE

IDENT.OF CDN JOINT VENTURE PARTNER FOR BURKOVEC PULP & PAPER CSSR
DEPENDS ON WILLINGNESS OF CDN. J.V. PARTNER TO INVEST IN

IDENT.OF OPP FOR PULP & PAPER MILL COMP REL'D TO CSSR UPDAT. EXES, ETC.
POTENTIAL SALES OF CHEM RECOVERY BOILERS, EVAPORATOR COMPL-

PUBLICATION OF ARTICLES & TECH.PHOTOS IN MAGAZINE
WIDER INFORMATION ABOUT CDN. COS.

CONSULTING & OTHER SERVICES

IDENT OF CDN COS INTERESTED IN BUKOVEC PULP & PAPER MILL
POSSIBLE ROLE FOR CONSULTANT AS PART OF CANADIAN CONSORTIUM

CONT.OF LIAISON W/STATE COMM.FOR SCI-TECH DEV.RE POLLUTION
POSSIBLE R & D CONTRACT

IDENT.CDN COS W/EXPERTISE IN FOREST MANAGEMENT,SILVACULTURE AREAS
POTENTIAL CONSULT.OPPORTUNITIES IN HIGH-POLLUTION FOREST

FIND PARTNER FOR JOINT VENTURE IN PRE-FAB HOUSES
CONCLUSION OF A JOINT VENTURE

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 Calls on several sawmill and pulp and paper
state enterprises,incl. Paskov, Bukosa Vranov
and Piloimpregna.
Support for KCCI in bidding on sawmill projects
, e.g. Polomka, Vrbno,etc.

B.C. Forestry Technology Mission, May 9-13.
Well-attended seminar and overall good reception
by CSSR officials. Introduced two new companies
to market. KCCI concluded spare parts contract
for Zdirec sawmill.

QUARTER: 2 Brno International Engineering Fair - partici-
pation by Kockums CanCar, CE Lumus/Cowan Lavalin
Support for CE Cda re. pursuit of joint venture
with 1st Brno Engineering. Liaison with Tradex
(CE Canada rep) re financing for Bukovec LWC prj

CE Lumus/Cowan Lavalin meetings with West
Bohemian Paper Mills to define Bukovec project.
Advanced negotiations between KCCI and Smrcina
re. Polomka Sawmill project and N. Moravian
Woodworking ent. re. Olomouc Sawmill project.

QUARTER: 3 -----

QUARTER: 4 -----