

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 631 BUENOS AIRES

Market: 001 ARGENTINA

Sector: 011 OIL & GAS EQUIPMENT, SERVICES

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	1000.00M	\$ 500.00M	\$ 600.00M	\$ 800.00M
Canadian Exports \$	2.00M	\$ 0.80M	\$ 0.60M	\$ 1.20M
Canadian Share of Import Market	0.20%	0.16%	1.00%	0.15%

Major Competing Countries

Market Share

i) 423 BOLIVIA	070 %
ii) 047 BRAZIL	005 %
iii) 577 UNITED STATES OF AMERICA	010 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 15-30 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

	In Canadian \$
i) SERVICES FOR OIL/GAS PRODUCTION/PROCESSING	\$ 0.00 M
ii) GAS COMPRESSION EQUIPMENT	\$ 0.00 M
iii) GAS PROCESSING EQUIPMENT	\$ 0.00 M
iv) GAS FUELING EQUIPMENT	\$ 0.00 M
v) OILFIELD EQUIPMENT	\$ 0.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: GAS UTILIZATION AND TECHNICAL ASSIS-
TANCE PROJECT UNDER YPF

Approximate Value: \$ 200 M

Financing Source: 001 IBRD

For further info. please contact:

W. PERKINS TLX:33-21383

ii) Project Name: NORTHERN GAS PIPELINE EXPANSION

Approximate Value: \$ 250 M

Financing Source: 001 IBRD

For further info. please contact:

W. PERKINS TLX 33-21383