International Business

Opportunities centre

he International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities — for a wider selection, visit the Web site at www.iboc.gc.ca/webleads/webleads.asp

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown Corporation is located at 50 O'Connor Street, Suite 1100, Ottawa, ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

URUGUAY — Design, build, equip and maintain maximum security prison — A call for tenders has been issued for the design, construction, equipment supply and maintenance (turnkey solution) for a maximum security prison. Cost of bid documents: US\$10,000. Closing date: November 20, 2001. For bid documents,

contact Departamento de Proveeduria, Ministry of Interior, Mercedes 993, Montevideo, Uruguay, Web site: www.iosphere.net/~uruott For more information, contact the Embassy of Uruguay in Ottawa, tel.: (613) 234-2937, fax: (613) 233-4670, quoting case no.010725-03570. (Notice received from the Embassy of Uruguay in Ottawa.)

SYRIA — Passenger Cars — SAYARAT has issued a tender (file no.40/MA/ 2001) for the following equipment: (a) 226 units passenger car (1.3-1.6 L capacity), bid bond US\$40,000; (b) 40 units passenger car (2.0-2.2 L capacity), bid bond US\$10,000; (c) 40 units passenger car (station, engine capacity 1.8-2.2 L), bid bond US\$8.000. Tender book value: US\$50. Performance bond: 10% of the contracted value. Closing date: November 11, 2001. Contact Nidal Bitar, Commercial Officer, Canadian Embassy, Damascus, fax: (011-963-11) 611-2241, e-mail: nidal.bitar@ dfait-maeci.gc.ca quoting case no. 010911-04177. (Notice received from the Canadian Embassy in Damascus.)

GHANA — Repair of the Lee Breakwater of Takoradi Port — The Ghana Ports and Harbours Authority (GPHA) invites sealed bids (contract no. GH/GPHA/Tdi/Bwter/02) for the hydrographic survey (1,290 m), redesign and reconstruction of the seaside armour laver of the lee breakwater of Takoradi Port. For bid documents, contact Project Engineer, GPHA, Headquarters Block Room, 311, Tema Port, tel.: (011-233-22) 206-771/202-018. fax: (011-233-22) 202-812 or Chief Port Engineer, GPHA, Port Head-Office, Takoradi, tel.: (011-233-31) 23645/ 24073, fax: (011-233-22) 22814, e-mail: raynamoo@ghana.com Cost of bid documents (non-refundable): (cedis) ¢700,000.00 or equivalent in cash or banker's draft. Closing date: December 4, 2001. Contact Samuel Martin-Daniels. Commercial Officer, Canadian High Commission, Accra, Ghana, fax: (011-233-21) 773-792, e-mail:samuel. martin-daniels@dfait-maeci.gc.ca quoting case no. 010817-03871. (Notice received from the Canadian High Commission in Accra.)

IBOC trade opportunities — find out more at www.iboc.gc.ca





International Business Opportunities Centre

As Team Canada Inc's Sourcing Centre, the International Business Opportunities Centre (IBOC) matches business opportunities from around the world with the business interests of Canadian exporters, particularly small and medium-sized enterprises. IBOC offers a value-added service to trade commissioners by directly contacting Canadian companies about foreign trade leads.

To pursue our international trade leads, check out our Web site at **www.iboc.gc.ca** (particularly our E-Leads® and Web-Leads®).

Editor-in-Chief: Suzanne Lalonde-Gaëtan Managing Editor: Louis Kovacs Editor: Julia Gualtieri

Layout: Yen Le

Circulation: 70,000 Telephone: (613) 992-7114 Fax: (613) 992-5791

E-mail: canad.export@dfait-maecl.gc.ca Internet:

www.infoexport.gc.ca/canadexport

Extracts from this publication may be reproduced for individual use without permission, provided the source is fully acknowledged. However, reproduction of this publication in whole or in part for purposes of resale or redistribution requires written permission from CanadExport.

CanadExport is published twice monthly, in English and French, by the Department of Foreign Affairs and International Trade (DFAIT), Communications Services Division (BCS).

CanadExport is available in Canada to interested exporters and business-oriented people. For a print subscription, call (613) 996-2225. For an e-mail subscription, check the CanadExport Internet site above.

For address changes and cancellations, simply send your mailing label. Allow four to six weeks.

Mail to:

Mail to:
CanadExport (BCS)
Department of Foreign Affairs
and International Trade,
125 Sussex Drive, Ottawa K1A OG2.

ISSN 0823-3330