

In my opinion we now have a complete set of reforestation equipment. We have everything, or, to be more exact, almost everything. But this "everything" is not of the best quality, alas. The profit-and-loss accounting system is supposed to help improve quality.

L.P.: Will it help?

G.L.K.: Last year we paid 37,000 roubles in fines for poor quality.

L.P.: That's quite a lot!

G.L.K.: In 1986 we had to pay almost ten times as much! Just the preparation for the transition to the new management system has resulted in a ten-fold increase in quality. One can imagine the improvements that will be made when the new system is actually in place! Take the following example: traditionally, orders from the enterprises for our equipment far exceed the capacities of the Association (this isn't surprising: there is still a great deal of manual labour in the sector). Suddenly, we began to receive cancellations of orders from the oblast forestry administrations. They are asking us to decrease their orders for equipment.

L.P.: What equipment in particular?

L.G.K.: I know what you're trying to say. But no, they aren't just cancelling orders for out-of-date, unpromising equipment. Here's a letter from the Voronezh forestry administration. They are asking us to reduce their order for KLB-1.7 cultivators and LMD-81 tree-planters. They always had a shortage of this type of equipment and even your paper has commented on how the existing units are "driven to the bone". Yet, all the same, they have cancelled their orders. What they are doing is saving up their money in advance, before the transition to the