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C. E. McPHERSON,
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THE LUMBER TRADE.

Spring Lumber Demand.

A very large spring lumber trade is being done in Manitoba and the Territories this spring. There will be a heavy immigration of settlers to new districts, and the most of these newcomers will be obliged to build houses for themselves about the first thing they do to provide shelter for themselves and their live stock. If the season is all favorable, there will likely be a demand earlier than usual. Requests for lumber throughout the country, especially in the new districts, are being made to get in supplies as early as possible so that new settlers will not be obliged to wait for material with which to build homes. It would be that hardship to incoming settlers that could not obtain lumber as fast as they required it. The lumber has been delayed in transit, as it is well known that railway traffic has been very slowly for a long time

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back. Cars are also very scarce and often cannot be obtained when wanted. It is therefore very desirable that orders for spring supplies should be placed at once so as to avoid the possibility of trouble through inability to secure cars, or delays in transit, at a time when supplies were badly required.

In this connection it may be stated that the following circular has been sent out by Isaac Cocksburn, secretary of the Western Retail Lumbermen's Association, to dealers throughout Manitoba and the Territories:

Dear Sir,—There exists a good deal of anxiety as to the sufficiency of lumber available for the incoming spring requirements, and in order that it may be more closely estimated, I take the liberty of asking the retail dealers to furnish me with the quantity of lumber held in stock on the first of the present month.

I shall be obliged by your sending the quantity of lumber you had in stock at that date, and also about how much more lumber you will require for spring trade.

I am yours truly,

ISAAC COCKSBURN, Sec.-Treas.

Lumber Trade Notes.

The following are some new lumber yards opened recently in Manitoba and the Territories: C. Helbert, Carstairs; A. G. Thiele, Frank, McRae & Stiles, Leduc; S. Standish, Banff; all in Alberta; and Payuter Bros., Tantalion, and Italian & Wilkerson, Tantalion, Assa.

The Red Deer Lumber Company has been incorporated at Winnipeg. Its capital is limited to \$500,000 and the officers elected are as follows: President, O. A. Robertson, of St. Paul; secretary, F. B. Lynch, also of St. Paul; manager, H. J. Box, of Winnipeg. The company has holdings of spruce timber on the Red Deer and Etoumain rivers in Saskatchewan, aggregating 300,000,000 feet, and logging is now in full blast on Red Deer lake.

The company will build a mill which when run to its full capacity, will cut 40,000,000 feet of lumber, bridge timber, etc., annually. The timber is in the territory tributary to the new Prince Albert line. The Canadian Northern railway now being pushed westward from Erwood.

The Commercial Men.

J. F. Boxall, of John MacDonald & Co., is at the head of the rooms in the city during the bonspiel.

R. McGowan, a well known western traveler, left this week for Pictou, Ont., having received word of the unexpected death of his father, William McGowan, of that town.

D. S. Lloyd, who has been manager of the grocery department of the Hudson's Bay Co. at Calgary for a number of years, arrived in Winnipeg

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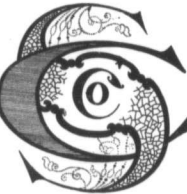
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WINNIPEG



1903

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Order our Sports Scribblers—sure sellers! Full stock School Books and School Supplies generally

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WINNIPEG

244 McDermott Ave.

last week to take the position of city traveler with the company.

G. M. Newton, of S. Greenshields, son & Co., has been in the city during the bonspiel, and kept open house for visitors at his company's sample rooms here. R. R. Gallagher and J. E. Walker, of the same house, were expected in this week.

Ben. F. Wieher, a well known western traveler, who represented the Redmond Co., Winnipeg, died very suddenly on Monday from apoplexy. He was about the city on the Saturday previous. Deceased leaves a wife and one daughter, resident in Winnipeg.

A. C. Beach, who came west recently to represent the Barnard & Holland Co., of Montreal, has since he arrived in Winnipeg, arranged to take the road here for H. J. Boyd, in the same branch of business. Mr.

Boch will cover the main line from here to Regina, and later may go over his old territory in Alberta.

D. K. Book, western representative of McKenna, Thomson & Co., returned this week from a visit to headquarters at Montreal. He reports business exceptionally good in the east. His house has been obliged to secure larger quarters, and will move into a large new block on McGill street within a few months, which will give them fully double the capacity of their present premises. They have been much hampered of late for room. Mr. Book says that manufacturers of woollens are very busy, and it is difficult for clothing manufacturers to get repeat orders filled at the mills. Higher prices are also asked for reprints. A strike of cutters in the wholesale houses was on at Toronto while Mr. Book was there, but this did not affect the situation at Montreal.