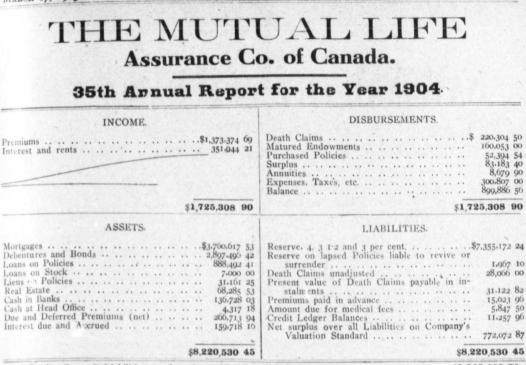
MAROH 17, 1905

THE CHRONICLE.



AUDITED AND FOUND CORRECT.

J. M. SCULLY, F. C. A., Auditor.

GEO. WEGENAST, Manager.

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## · DIRECTORS' REPORT.

Your Directors have pleasure in submitting their 35th Annual Report, showing the transactions for the year, and the Financial standing of the Company as at December 31, 1904. The business of 1904 was most gratifying in all re-spects, large gains having been made in Income, Assets and Surplus. INSURANCE ACCOUNT.—The volume of new business exceeds that of any former year, being 3.452 Policies for \$5.048.168, all of which, except \$30.000, was written within the Dominion. The total assurance now in force is \$40.470.970.58 under 27,742 policies, the net addition for the year being \$2,889.419. While many of our native Com-panies are seeking business abroad, some of them in distant parts of the world, it is thought by your Directors that good Canadian business is preferable to foreign business, which is secured with less certainty as to its quality, and at excessive cost. excessive cost.

INCOME .- The total income was \$1,725,308.90, being \$1,373,364.69 for premiums, and \$351.944.21 for interest.

The gain over 1903 was \$16,4,238.87. DISBURSEMENTS,-The payments to Policy-holders amounted to \$524,615.34, and consisted of Death Claims, \$220,304.50; Endowments, \$160,653; Purchased Policies, \$52,394.54; Surplus, \$83,183.40, and Annuities, \$85,679.90. The claims by death were exceptionally light, being \$51,404 less than last year, and only 41 per cent, of the amount expected. THE EXPENSES AND TAXES were \$300,807, being 17.4 per cent. of the total income, or about 1 per cent. less than in 1903.

than in 1903. ASSETS.—The cash assets are \$7.794.098.35, and the total assets \$8.220,530.45, showing gains of \$905.450.05, and \$917.372.05 respectively. The funds are being invested in the same classes of securities as heretofore, principally in Mortgage loans on farm and city properties. Bonds and Municipal Debentures. The latter are taken into account at their book value or cost, which is considerably below their market value. The demand for money was active during the year, at better rates than for some years past, resulting in a slight advance in the rate of interest earned, viz. 5.09 per cent. Payments on mortgages for interest and instalments of principal were well met, though in the case of our Manitoba loans they were not quite as satisfactory as in former years, due to the partial failure of the wheat crop. The interest and rents overdue at the close of the year were but a small portion of the receipts, being only \$13,740.19.

The interest and rents overdue at the close of the year were but a small portion of the recents, being only \$3,7,40.57 most of which has since been paid. LIABILITIES.—The liabilities were again computed on the Combined Experience Table with 4 per cent. inter-est for all business up to January 1, 1900. From that date to January 1, 1903, on the Institute of Actuaries' Table with 3 r 2 per cent., and thereafter on the same Table with 3 per cent. SURPLUS.—After making provision for all liabilities the surplus on our own standard is \$772,072.87, being an increase of \$170,020.20 over 1903, and this after distributing amongst Policy-holders \$83,183.40. On the Government standard of reserves, namely, 4 1-2 per cent. for business to January 1, 1900, and 3 1-2 per cent. thereafter, our Surplus is \$1,040,000,71. The earnings for the year were \$254,100.60. On behalf of the Board. The various reports having heen adopted, the retiring directors, Right Hon. Sir Wilfrid Laurier, A. Hoskin, Esq.,

On behalf of the Board. The various reports having been adopted, the retiring directors, Right Hon. Sir Wilfrid Laurier, A. Hoskin, Esq., K.C.; Hon. Mr. Justice Garrow, and E. P. Clement, Esq., K.C., were unanimously re-elected. After a number of able and thoughtful addresses had been made by members of the Board, prominent Policy-holders, the Manager, the Margare and others.

Agents and others, the meeting adjourned. The Directors met subsequently and re-elected Mr. Robert Melvin, President; Mr. Alfred Hoskins, K.C., First Vice-President; and the Hon. Mr. Justice Britton. Second Vice-President of the Company for the ensuing year. (Booklets containing full report, comprising lists of death and endowment claims paid, of securities held, and other interesting and instructive particulars are being issued and will in due course be distributed among policy-hold-

ers and intending insurants. Waterloo, March 2, 1905.

W. H. RIDDELL, Secretary.

## W. L. LEE. GENERAL AGENT, GUARDIAN BUILDING, MONTREAL.