

Me, Sell Life Insurance? Why Not?

Selling for a Life Insurance Company is a lot different than you probably think. Particularly if it's for Mutual Life. If you're interested in Professional Sales or Sales Management, come and ask us a few questions. Some of the things we have to tell you will surprise you.

Mutual life provides a comprehensive training program. Our financial products and service are second to none. You'll earn an income while learning the business and we'll back you every step of the way.

Even if you're just considering a career in sales, sign up for an interview. It could be one of the best moves you make.

Starting compensations 18,000 per year and up plus bonuses.

Corporate Briefing session
Jan. 26, 3pm Ross S173
York University

Interviews
Feb. 2nd
at York Manpower Centre

Contact: Canada Manpower
Employment
Centre on
campus.

Mutual Life of Canada

Smith's consistent wrestling earns him a bronze medal

Jules Xavier

Yeomen rookie wrestler Randy Smith finished with an impressive third following his six matches at the Montreal Open.

Smith and fellow Yeomen sophomore Leon Manner and veteran Jonathan Graham faced a tough field consisting of some of the best American and Canadian wrestlers during the weekend meet.

Smith, the lanky 126 pound wrestler had four victories, three by pins, in his six matches on his way to the bronze medal. The shy rookie has consistently placed in three of York's four tournament appearances.

His only losses were to Concordia's Mike Sullivan 8-0 (4th in the World Junior Championships) and Ryerson's Hector Hutchinson 7-4 (1981 CIAU silver medalist). Smith was one of two wrestlers Sullivan did not pin during the tournament.

Manner (146 lbs.) finished the tournament with a single victory against two defeats.

Graham (167 lbs.) with an identical record as teammate Manner, lost both of his matches to eventual medalists including the Canadian champion, Dan Hartvikson of Concordia.

Throughout the Montreal Open the three York wrestlers demonstrated excellent conditioning which they lacked at the beginning of their season.

The Yeomen travel to Kingston for a tri-meet and the Queen's Open this coming weekend.

This weekend on campus...

York's 7th Annual Yeomen Fencing Invitational runs Saturday and Sunday, Jan. 16-17. Action amongst the ten teams begins at 9:30 am both days.

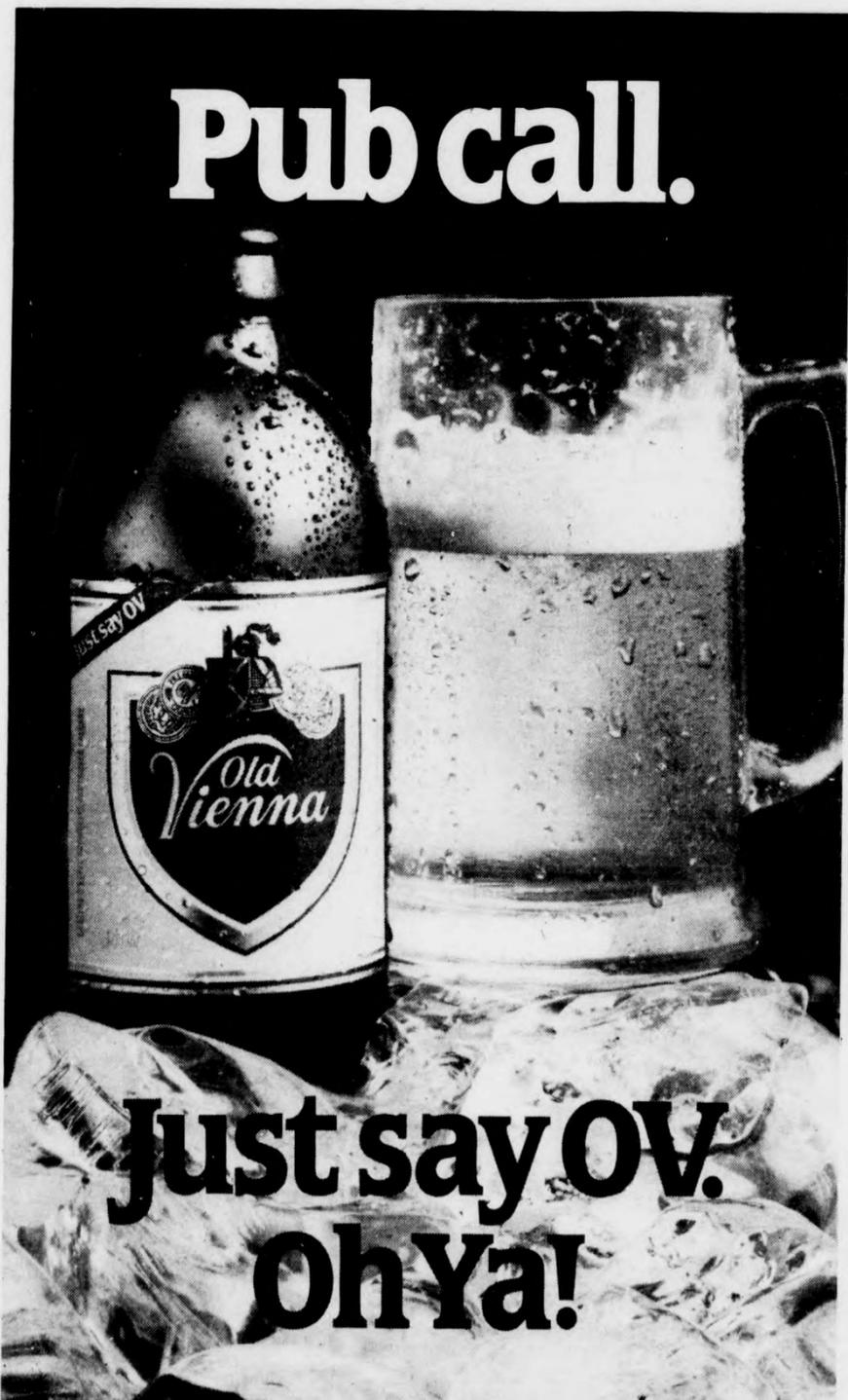
York coach Eric Willis and the Yeomen play host to an all-Ontario 8 team indoor soccer tournament on Sat. and Sun. Jan. 16-17 beginning at 9:00 am with the final at 3:00 pm on Sunday.

Next week in Excalibur Sports

Next week look for Jules Xavier's coverage of the Yeomen Indoor soccer tournament, Eric Willis talks about his team's journey to England in February, why the athletic injuries clinic is still closed? plus fencing, swimming and much more. All here in Excalibur.

Athletes of the Week

York Yeomen basketball rookie Tim Rider is Excalibur's Male Athlete of the Week. Rider, with a game high 24 points led the Yeomen in their season opening victory over the Queen's Golden Gaels by a 86-61 margin. Rider was effective both on offense and defense as he utilized his height in grabbing rebounds and stuffing Gael's shots. Rider, an aggressive forward/centre will be an important asset to the Yeomen this year as they defend their OUA crown. Runner-up to Rider was rookie wrestler Randy Smith who picked up a bronze medal in the Montreal Open following his four victories in six matches. Excalibur's Female Athlete of the Week is distance freestyler Alison Bradshaw. Bradshaw won the 800m freestyle event at the McMaster Invitational over the weekend.



Pub call.

Just say OV. Oh Ya!

INSTITUT DE
DEVELOPPEMENT
INTERNATIONAL
ET DE COOPERATION



INSTITUTE FOR
INTERNATIONAL
DEVELOPMENT
AND CO-OPERATION

PROGRAMME OF STUDIES IN INTERNATIONAL DEVELOPMENT (PRODEV)

The programme

- is offered in an interdisciplinary approach
- is given on a full-time basis (September to June) and on a part-time basis (September - December; January - April; May - August)
- leads to Diploma in International Co-operation.

Admission requirements

- University degree or the equivalent
- Experience in International Development or intention to work in this field
- Working knowledge of English and French

Brochures and application forms can be obtained from:

THE SECRETARY OF THE INSTITUTE



Institut de
Développement International
et de Coopération
Université d'Ottawa
(50 ruelle Collège)
Ottawa, K1N 6N5
Ontario, Canada
Tel: (613) 231-4910

Institute for
International Development
and Co-operation
University of Ottawa
(50 College Lane)
Ottawa, K1N 6N5
Ontario, Canada
tel: (613) 231-4910