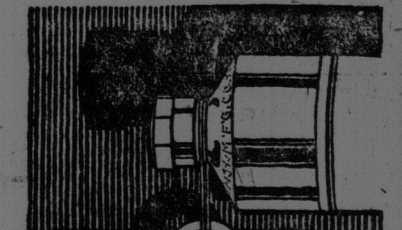


TRADE CONDITIONS IN UNITED STATES

(New York Evening Post.)
Further price reductions, some of them extremely severe, continue as the principal feature of the majority of trade reports. In only a few cases, however, have these resulted in any noteworthy expansion of business. In many other cases, buyers are still holding off, largely owing



Vaseline
Carbolated
PETROLEUM JELLY

Available antiseptic dressing for wounds, sores, abrasions or insect bites. Never be without it. Your chemist sells it. Refuse substitutes.

CHESEBROUGH MFG. CO.
1880 CHURCH AVENUE, MONTREAL

Honesty in Quality and Value
fuses the mutual interests of
seller and buyer

"SALADA"

Sales are enormous, and ever increasing
Black Green or Mixed Preserved and sold only in Sealed Air-tight Packets—

to expectations that additional reductions will be made in the future and to fears that until still lower prices are named buying by ultimate consumers will not assume normal proportions. The approach of inventory-taking time restrains buying by some distributors, who evidently desire to ease financial conditions as much as possible. On the other hand, it is argued that readjustment cannot proceed in an orderly way until retailers decide to absorb their losses on old stock and pass the new prices along to the public.

Practically all branches of the iron and steel industry continue lifeless and depressed. In spite of lower prices for many lines, buyers remain extremely reluctant, leading to greater competition among independent producers, many of whom have curtailed operating schedules fifteen to twenty per cent. compared with last month.

Textile markets have been featured by further sensational price cuts on cotton goods, some prices being fully 50 to 60 per cent. below those prevailing early in the year. In some lines these cuts have led to much better business, but in others buyers are still holding aloof. It is pointed out that some of the new prices represent reductions in labor and raw material costs which may not actually

occur for a month or more. With manufacturers and distributors willing to take these chances to stimulate business, the adherence of many retailers to old high prices leads to many complaints. Dun's Review says: At a time when business should normally be expanding in volume the situation is characterized by continued hesitation and waiting, and in some directions the restraint on operations is more even more apparent than formerly. While the change from the inflation of the war period and afterward has not been uniform, having started months ago in some quarters and only recently in others, there is evidence of a movement toward new conditions in all lines, and the different statistical barometers are now more clearly reflecting the transition. Returns of production indicate progressive curtailment as old orders are filled and are not replaced by

fresh contracts of magnitude, and cancellations are not only still a factor in lowering the rate of output in various channels, but mark a more general phase in the iron and steel industry. With the repression of manufacturing activities, employment is decreasing in many directions, thus tending to automatically lower the public purchasing power, and there is a disinclination or inability among most consumers to absorb goods beyond actual necessities. The continued price concessions and attractive sales indicate a growing disposition on the part of retailers to reduce stocks of merchandise, but these efforts to stimulate demand are not having the hoped for results in many cases, because of a belief among buyers that further reductions will later be forthcoming.

Two new members joined the Ship Carpenters' and Joiners' Union last evening at their regular meeting in Odd-fellows' Hall, Union street.

Same Old Standby
with over 100 years of Success

Johnson's
Anodyne
Liniment

Doctor's Favorite Prescription
for Coughs, Colds, Sore Throat, Cramps,
Chills, Sprains, Strains, and many other
Internal and External Ailments.
All dealers. 25 and 50 cents.

Advice to Mothers—



BABY should be nursed if possible. If not, provide the best substitute, cows' milk, sweetened, and modified with barley water made from

ROBINSON'S "PATENT" BARLEY.

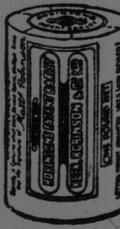
Do not endanger the child's health by experiments with untried preparations.

ROBINSON'S "PATENT" BARLEY has been proven by the test of time.

The mother who nurses her baby, will find Robinson's "Patent" Groats an excellent milk producing food.

Write for our valuable booklet, "Advice to Mothers"—sent free on request.

MAGOR, SON & CO., Limited
Canadian Agents. Montreal Toronto



ANNUAL SOCIAL IN CENTENARY CHURCH

A special feature of the activities of the congregation of Centenary church in the form of their annual congregational re-union was held last evening in the school-room of the church. There was a good attendance and an informal programme was provided. Miss Alice Hea was at the piano for the programme consisting of an instrumental solo by Arnold Young; solos by Mrs. George

Lockhart, Mr. Kee and George Lanyon; a chorus by the full choir, of which the solo part was sung by Mrs. L. M. Curran. Tea was served by the ladies of the Ladies' Aid. Mrs. A. H. Merrill and Mrs. J. V. McLellan presided at the tea table and the young ladies of the congregation served. The school room was tastefully decorated with ferns and potted plants.

Alexander L. Fowler, of the Fowler Milling Company, West St. John, has been elected a director of the newly

formed Canadian National Millers' Association.

Cuticura Talcum

Fascinatingly Fragrant
Always Healthful

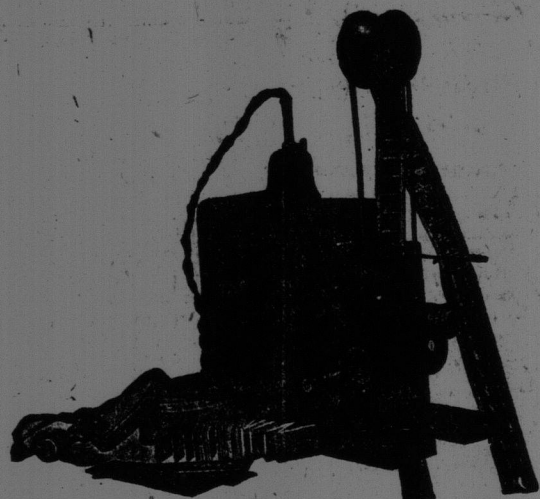
Sole, Montreal, Toronto, N. B., and sold everywhere.
Can. Depot: St. John, Montreal, N. B., and St. Paul, N. B.

Grand Opening —OF— Santa Claus Land

at Thorne's

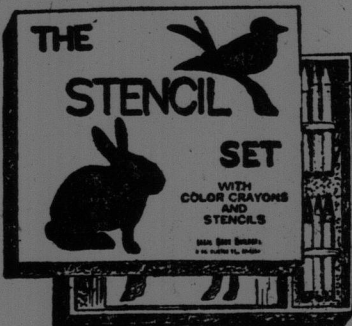
The immense collection of Toys we have gathered for the display of this season is by far the most gorgeous and complete in our history, embracing the latest novelties from the leading Toy-makers of England, Canada and the United States.

Here we can offer only a few suggestions:



MOVING PICTURE MACHINES

and Films, which will prove an endless source of enjoyment to juveniles. They are priced at \$11.00, \$18.00 and \$20.00. Also Magic Lanterns.



GAMES

All the latest and most popular Games, including a complete new line of Card-board Games. Prices range from 10c. to \$9.25.

ELECTRIC LIGHTS FOR CHRISTMAS TREES.
CHRISTMASS TREE TRIMMINGS.
CHRISTMAS TREE STANDS.

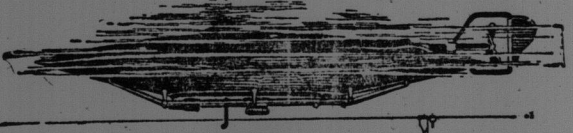
Mechanical Toys

of all descriptions, including: Mechanical Tanks, at \$8.00; Automobiles, from 80c. to \$9.50; Electric Trains, \$10.00, \$12.50, \$15.00 and \$18.00.



DOLLS—DOLLS—DOLLS

All sizes and descriptions, dressed and undressed.



Steamboats, Merchantmen, Men-of-War, and Diving Submarines. Also Sailboats.

SHOP EARLY—SHOP NOW

W. H. THORNE & CO., LTD.

Store Hours: 8.30 a.m. to 6 p.m. Open Saturday till 10 p.m.

And no one could
tell the difference!

This test of direct comparison was made by Anna Case, world-famous soprano, before 2500 people, at Carnegie Hall, New York City, on March 10, 1920. See the three diagram sketches below:

First—Miss Case stood beside the New Edison and sang.
Suddenly the lights went out, but Miss Case's voice went smoothly on.
Then—the lights went on again. Miss Case was gone. The audience gasped with surprise to find that her voice had been coming from the New Edison.



Mr. Santa Claus! Come in and hear the phonograph that did it

We want you to see it, listen to it, test it for yourself. This marvelous phonograph can give the family more pleasure than any other instrument you can buy them for Christmas.

Here is why:

This phonograph has actually proved that it can match the performance of the living artist, and match it so perfectly that no one can tell its Recreation from the living performance.

It did this on March 10, 1920 before 2500 people at Carnegie Hall, New York City—with Anna Case, the world-famous soprano. It did this on September 30th, 1919, before 2500 people at Carnegie Hall, Pittsburgh—with

Marie Rappold, prima donna of the Metropolitan Opera Company. It did this on November 5th, 1919, before 6500 teachers at the State Armory, Albany—with Mario Laurenti of the Metropolitan Opera Company. It did this over 4000 other times, with more than fifty great vocalists and instrumentalists. You can read the facts of these amazing achievements in the leading newspapers of the United States and Canada. They are the talk of the music and scientific world.

And the phonograph? It's the Official Laboratory Model of the New Edison, "the phonograph with a soul." Every Official Laboratory

Model in our store is an exact duplicate of the famous original Official Laboratory Model which cost Mr. Edison three million dollars to perfect. It is capable of sustaining the test of direct comparison; we guarantee this.

Get an Official Laboratory Model for Christmas. You will have the one phonograph which brings you the living performances of great artists exactly as those artists have given them. You know this is so! The proof has been given! The absolute, scientific proof!

Say the word,—and we'll save an Official Laboratory Model for you, and deliver it in time for Christmas.

The NEW EDISON "The Phonograph with a Soul"

Test It Yourself

You'll be able to recognize its superiority with your own ears—in every kind of vocal and instrumental music. Come in and see whether this isn't so. We'll gladly give you Mr. Edison's famous Realism Test.

Money Help

Ask about our Budget Plan. It shows you how to make best use of your Christmas money. It brings your New Edison for Christmas, and makes 1921 help pay. Careful, systematic spending always makes money go farther.

Prices

There is no inflation in Edison Prices. "Edison stood the Gaff" to keep his favorite invention within the reach of everyone.

W. H. THORNE & CO., Limited

ST. JOHN, N. B.