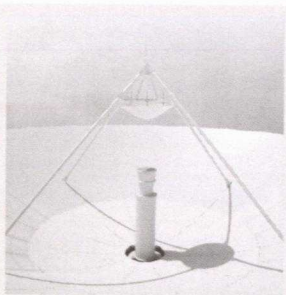


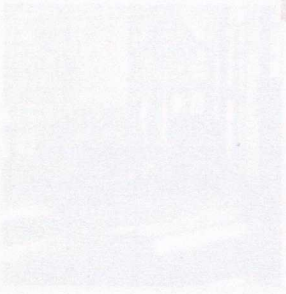
Market Access (recommendations 17 to 21)



Recommendation 17 advises the Government to consult with business and the provinces to quickly identify those markets, products, and trade barriers that Canada should target for improved access in new negotiations. This work is well under way. Formal consultations have taken place with the provinces under the framework of the Federal-Provincial trade policy consultative group. These consultations will continue during the run-up to the Seattle Conference and during any negotiations that follow. Stakeholders in the private sector have also been consulted, and many submissions have been received.

"I was very impressed with the information provided by the federal government and how well they had researched the Japanese market."

John Omstead,
President,
Family Tradition Foods,
Wheatly, Ontario
Team Canada 1999 Participant



The Government agrees with recommendation 18 and assures the Committee that it is using its best efforts to secure a consensus at the WTO to launch broad-based negotiations. The Government continues to promote the need for new negotiations to reduce tariffs and other barriers that restrict trade, impede growth, and limit incomes. Canada is consulting both at home and abroad to build the required consensus.

Recommendation 19 urges improved market access with our major trading partners, with particular attention to fish and seafood, non-ferrous metals, wines, and wood products. The Government assures the Committee that it seeks improved market access to both key existing and emerging export markets across a broad range of sectors.