

REPT40  
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :474-BELGRADE

015-CONSTRUCTION INDUSTRY  
YUGOSLAVIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 INITIATED CONTACTS WITH SEVERAL MAJOR YUGOSLAV  
TURNKEY PROJECT FIRMS TO SEEK COLLABORATION  
WITH CANADIAN SUPPLIERS AND CONSULTING ENGINEE-  
RILNG FIRMS.YUGOSLAV FIRMS HAVE WON MANY  
FOREIGN CONTRACTS IN EAST EUROPE/MIDDLE EAST.

INGRA HAS ALREADY GIVEN SUBCONTRACT TO MARINE  
INDUSTRIES LTD.FOR BEKHEM HYDRO PROJECT IN IRAQ.  
HAVE HIGHLIGHTED ACCESS TO EDC LINES OF CREDIT  
BY CDN FIRMS WHICH SHOULD, IN TIME, GENERATE  
MORE OPPORTUNITIES FOR CDN SUPPLIERS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----