QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :304-LAGOS

004-DEFENCE PROGRAMS,PRODUCTS,SERV
NIGERIA

PLANNING: ALL SUB-SECTORS	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	KAINJI AIR FORCE BASE/NAVAIDS-CDN COMPANY BEEN TIPPED FOR THE NAVAIDS PROJECT AT NAF'S NEW KAINJI AIR BASE. CONTRACT DISCUSSIONS ARE CURRENTLY BEING CARRIED OUT.	COMPANY WILL START TO SUPPLY EQUIPMENT DURING 1987/88.
	CANADIAN COMPANY SUCCESSFULLY COMPLETED A LARGE SHIPMENT OF COMMUNICATIONS EQUIP. 5 YEARS AGO BUT LITTLE WAS OUT INTO USE. DISCUSSIONS ARE ONGOING TO DO SO AND TO REHABILITATE AND UPGRADE THE EQUIPMENT.	THAT CANADIAN COMPANY WILL BE SUCCESSFULL IN ITS DISCUSSIONS & SIGN A CONTRACT TO PUT THE COMMUNICATIONS EQUIP. BACK INTO OPERATION.
	A SECOND SUCCESSFULLY DEMONSTRATION FLIGHT OF THE CHALLENGER WAS RECENTLY CONDUCTED THERE IS VERY POSITIVE INTEREST IN THE AIRCRAFT, BUT THE AIR FORCE LACKS THE APPROPRIATE FINANCING FOR THE MOMENT.	CONTRACTUAL NEGOTIATIONS WILL BEGIN IN 1987/88 FOR AT LEAST ONE IF NOT TWO CHALLENGERS.
	MOBILE PLATFORMS ARE REQUIRED FOR THE COMMUNICATIONS EQUIP. MENTIONED ABOVE. THE POST HAS INITIATED DISCUSSIONS WITH THE NIGERIAN ARMY REGARDING THESE PLATFORMS. AS WELL, THE NIGERIAN ARMY HAS IDENTIFIED A REQUIREMENT FOR A JEEP.	A FIRMING UP OF THE NIGERIAN ARMY'S REQUIREMENT FOR TRANSPORT VEHICLES.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----		
QUARTER: 2 -----		
QUARTER: 3 -----		
QUARTER: 4 -----		