

**PROGRAM RESULTS: AFRICA & MIDDLE-EAST**

**BUSINESS ACTIVITY**

During the April - June 1992 period eight posts reported the following business activity:

- 46 EXPORT SALES WORTH \$156 MILLION
- 20 NEW BUYING CONNECTIONS/41 AGENCY AGREEMENTS
- 4 NEW JOINT VENTURES/3 LICENSING AGREEMENTS WORTH \$2 M
- 0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 0 CANADIAN INVESTMENTS IN TERRITORY
- 6 TECHNOLOGY TRANSFERS WORTH \$3.5 M

**HIGHLIGHTS:**

- \$ 75 million sale of engine overhaul and repair (Riyadh)
- \$ 28.3 million sale of locomotives (Algiers)
- \$ 5.3 million sale of gates valves (Algiers)
- \$ 3.5 million technology transfer from Canada of poultry (Riyadh)
- \$ 2.5 million sale of engineering services (Tunis)
- \$ .5 million sale of training and computer installation (Amman)

**KEY STATISTICS:** for the eight posts reporting workload information

<u>Missions Reporting To</u>		
		GBT
No. Trade Enquiries	Cdn	2388
	Local	2691
No. Investment Enquiries	Cdn	30
	Local	97
No. Business Visitors	Cdn Pr/Pub	323/110
	Local Pr/Pub	650/80