

by sitting down and waiting for trade to come to him, but not now. In our day and generation the most persistent and systematic efforts are essential to bringing about a satisfactory result. A progressive spirit and a capacity for pleasing customers will work wonders in any business.—*Pennsylvania Grocer.*

The Durability of Cedar Shingles.

The following article on the cedar shingles of the state of Washington, will apply with equal force to British Columbia cedar shingles, as regards durability.

As an instance of the great lasting quality of the Washington cedar in Whatcom county, near Fairhaven, a fir tree was blown over which proved by the marks on its annual growth to be over two hundred years old, and in the roots of this tree was fastened a cedar log which must necessarily have been lying on the ground when the fir sapling grew over it. The cedar log was recently examined and found to be perfectly sound, and will probably be shipped in its present condition, located in the roots of the fir tree, to the World's Fair. Although cedar shingles have been used in this country for years, there are no buildings either in Oregon or Washington old enough to test the lasting qualities of the Washington shingle. The two oldest buildings that bear evidence to this are an old building of the Cornwall Co., in the city of Whatcom, which was erected more than forty years ago, the shingles of which were removed recently and were found in a perfect state of preservation; the next building in age was that built by Judge McGillivra who was sent to Puget Sound over thirty years ago by Abraham Lincoln. The judge in removing the shingles from the building when recently torn down found them to be, so far as rot is concerned, as perfect as they were when they were put on, but somewhat worn from the rain dropping from one shingle to another. Further evidence can be found in the buildings erected by the Hudson's Bay company and the missionaries in Vancouver over forty or fifty years ago.

With present prices of these shingles on board cars in Washington and the reduced freight rates to the east, sufficient shingles may be purchased in Buffalo, N.Y., for \$30, or in Omaha, Neb., for \$27 to shingle the roof of an ordinary 10 room house. Another advantage of the Washington shingles is that they neither warp or shrink. The excellency of the Washington cedar shingles is so great that they are likely to eventually take the place of nearly all other means of wood or slate roofing, while their durability, beauty, adaptability and cheapness for siding and ornamentation of houses as well as roofing will vastly increase the demand for them, which now amounts to more than two billion per year. It is expected that within the next two years the production of these shingles in Washington will amount to three-fourths of the entire production of the United States, which is about ten billion, and with their constantly increasing use for siding may reach fifteen billion.—*Minneapolis Lumberman.*

W. H. Beatty, fish, &c., Winnipeg, has sold out to J. H. Davis.

Geo. D. Rice, stationer, Winnipeg, stock sold at 50c. to Homer English

Wm. Ferguson,

—WHOLESALE—

Wines, Liquors and Cigars

8th Street, Brandon.

J. & A. Clearihue,

COMMISSION MERCHANTS.

—DEALERS IN—

FRUITS AND ALL KINDS OF PRODUCE.

Special attention to consignments of Furs and Skins, Butter and Eggs.

Yates Street, VICTORIA, B.C.
P.O. BOX 536.

AGENTS Skidgate Oil Works, B.C.; D. Richards, Laundry Soaps, Woodstock, Ontario; Teller, Rothwell Co., Montreal, Parisian Washing Blue.

We have a large cool warehouse with good facilities for handling Butter and Produce in quantities.

Consignments Received in all Lines. Correspondence Solicited.

Victoria Rice Mill

VICTORIA, B.C.

CHINA and JAPAN RICE,

RICE FLOUR AND BREWERS' RICE.

WHOLESALE TRADE ONLY.

HALL, ROSS & CO., - Agents.

CROWDER & PENZER,

FEED, PRODUCE AND

Commission :- Merchants,

WHOLESALE AND RETAIL DEALERS IN

Hay, Oats, Bran, Shorts, Chop Feed, &c

The Oldest Established Business in Town.
Correspondence and Quotations Solicited.

VANCOUVER, B.C.

The Brackman & Kerr Milling Co.,

(LIMITED)

Oatmeal and Ground Feed Millers.

WHOLESALE DEALERS IN

FLOUR, FEED, GRAIN AND PRODUCE.

CORRESPONDENCE SOLICITED.

VICTORIA, - - B.C.

P. O. Box 132.

TELEPHONE, WHARF 313
CITY OFFICE

HARRY T. DEVINE & CO.

FLOUR, FEED & PRODUCE MERCHANTS.

SOLE AGENTS FOR VANCOUVER, NEW WESTMINSTER
AND DISTRICT FOR

LEITCH BROS.

CELEBRATED OAK LAKE, MANITOBA FLOUR

Wharves, False Creek, Westminster Avenue,

HEAD OFFICE AND STORE, - Vancouver, B.C.
130 Cordova St.

Consignments Solicited. Bank References

McMILLAN & HAMILTON,

COMMISSION MERCHANTS

—WHOLESALE DEALERS IN—

BUTTER, EGGS, FRUITS AND PRODUCE

A PERFECT SYSTEM OF

COLD STORAGE.

230 ABBOTT STREET, - VANCOUVER,

P.O. BOX NO. 296.

LELAND HOUSE, VANCOUVER

British Columbia.

The leading commercial hotel of the city. Directly above the C.P.R. Station and Steam boat wharf. All modern improvements. Sample rooms for travellers.

INSLEY & EDWARDS, - Proprietors.

Baker & Leeson,

(Late of Douglas, Manitoba.)

PRODUCE

—AND—

Commission Merchants,

42 Water St., Vancouver, B. C.

Manitoba Consignments Solicited. Best market prices obtained. Prompt returns.

CORRESPONDENCE SOLICITED.

P.O. Box 316.

CANNING, WALKER & CO.

Direct Importers and Dealers in

FOREIGN AND DOMESTIC PLANTS

Shrubs, Seeds, Trees and Fruits. Dairy and Farm Produce.

Cor. Georgia & Howe Sts., Vancouver, B. C.
Telephone 199. P.O. Box 711.

MAJOR & ELDRIDGE,

COMMISSION MERCHANTS,

Vancouver, - B.C.

Butter, Eggs, Cheese and Pork Products.
FRESH EGGS WANTED.

THE MANOR

C. EDWARDS, PROPRIETOR.

Rates, \$2.50 to \$3.00.

VANCOUVER, - B.C.

D. GORDON MARSHALL,

SOLICITOR OF THE

Provinces of Ontario & British Columbia.

Conveyancer, Notary Public, etc. Special attention to Commercial Law and Collections.

VANCOUVER

B. C.

JAS. MCCREADY & CO.,

WHOLESALE

Boot and Shoe Manufacturers,

MONTREAL.

W. WILLIAMS, AGENT.
SAMPLE ROOM—Room 1, McIntyre Block,
MAIN STREET, WINNIPEG.