LETTER OF INTRODUCTION.

TRUBO, N. S., Jan. 30, 1887.

MESSRS. Z. Poor & Co., Boston.

Gentlemen, Allow me to introduce to you my young friend, Mr. David Webster, who visits your city for the purpose of obtaining a situation as book-keeper. Mr. Webster is well acquainted with the general principles of book-keeping, but he has had very little experience in practical work. He is, however, intelligent, industrious, and thoroughly reliable. I have, therefore, much confidence in his ultimate success, and beg to commend him to your favorable notice.

I am, gentlemen,

Yours sincerely,

PETER KAUFMAN.

A LETTER OF CREDIT.

TRURO, Jan. 11, 1887.

Messrs. F. Parker & Co.

Gentlemen, — The bearer, Mr. John Hill, visits Halifax for the purpose of purchasing goods. Should he desire to purchase of you on credit, you may hold me responsible for any amount not exceeding four hundred dollars (\$400). Please notify me promptly of any failure on the part of Mr. Hill to meet his obligations with you.

Sincerely,

PETER KAUFMAN.

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Peter Kaufman.

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TRURO, Jan. 3, 1887. essrs. Z. Poor & Co.

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John Jack, Cashier

UBO, Jan. 26, 1887.

hange (second and the order of Jeffer-Shillings, Sterling, t of this Bank.

JOHN JACK, Cashier.