

for useless College graduates. Who would be troubled finding positions for useless men? What would be the use? This criticism of agricultural colleges and men trained in such institutions is hard to understand. If a boy listens to his father's experiences, that is good. If he listens to the accounts of the experience of the neighbors as well, that is better still. But if these experiences are printed and put in book form and the boy reads them, then he is ruined! Is there any logic in such reasoning?

College education is simply the experience of thousands of practical men put in readable form. "John Jones went to College and he came back no good." Well, what good was he when he went? Some men after fifteen or twenty years of mismanagement send their boys to an Agricultural College instead of to an Industrial School! College education will help a man to be a better man, more capable, more useful. Good practical, energetic young men with training at college will make successful Agricultural Secretaries.

#### CAN GET ALONG FINE WITHOUT IT

6. "Let the country work out its own salvation. When men find the weeds reducing their yields they will begin to farm. There is a certain element that is no good, and the sooner it is eliminated the better." On the surface this appears to be a hard-hearted, selfish objection. So it is, but there is some truth in it. People in Old Ontario, and all through the States partially learned how to farm in days gone by, by being starved to it! If by organization we can help men into more productive ways, then we will save many people a lot of unnecessary hardship and maintain the business stability of the province.

#### NEED OTHER THINGS MORE

7. Men say: "Give us Cheap Money, Free Trade, Postal Savings, Bank, Government ownership, Demonstration Farms, etc., etc." This is all very well, but after all we must recognise that we need better farming methods more than any of these. If we can devise some ways of helping men help themselves, most of our problems will have been solved. A tactful, experienced, enthusiastic agricultural secretary in every municipality would be a great help.

#### HAVE EVERY HELP WE NEED

8. "We have Colleges of Agriculture, Short Course Institutes, Literature, etc., why do we need anything else?" The man who makes this criticism probably is using to good advantage all the sources of information mentioned above but what percentage of the people are taking full advantage of these agencies? In the world of big business the invention of a piece of equipment or a new way of doing something that leads to the saving of a few minutes or a few cents in the manufacture of a given article, will revolutionize a business. Every business of importance employs experts in an endeavor to cheapen production. In America today there are thous-