

- have fulfilled reporting and repayment requirements on any and all previous Canadian Government assistance.

Preference will be given to companies with annual sales greater than \$1 million.

A subcontractor bidding to a Canadian or foreign prime contractor on a foreign project may be eligible for PEMD assistance if one or more of the following conditions apply:

- travel outside Canada is required to negotiate directly with the foreign client or the client's agent, or to obtain information necessary to prepare the bid;
- the prime contractor has requested, or intends to request, foreign bids;
- the products or services provided to the prime contractor are an essential part of the export package;
- follow-up services must be provided outside Canada by the subcontractor.

INELIGIBLE APPLICANTS

Ineligible applicants include public funded institutions, Crown Corporations, Crown owned companies (50% or more) and their affiliates and subsidiaries and non-profit organizations.

A subcontracting firm is ineligible if responsibility ends at delivery of supplies in Canada to the prime contractor.

PROJECT ELIGIBILITY

The bid value to the applicant must be greater than \$1 million.

Assistance cannot be provided when more than one Canadian firm competes for the same contract, or for standard bid preparation for general supply of "off-the-shelf" products to traditional purchasers.