INTERNATIONAL TRADE BUSINESS PLAN 1993/1994 COMPENDIUM 20/05/93 page:191

(record #: 599) Resource Equipment Technology SECTOR: East Asia AREA: May 1993 DATE: ACTIVITY: Shipboard Marine Equipment and Services Strategic Alliance and Technology Mission to Chine LOCATION: Shanghai (China) L. Kiez CONTACT: ISTC TELEPHONE: 613-954-3428 To increase Canadian industry's awareness of the immense potential market in China for Marine equipment and services. Main focus would be establishment of alliances and technology transfer in key niche areas.

(record #: 600)

SECTOR: Resource Equipment Technology AREA: East Asia DATE: Oct 1993 ACTIVITY: Mining equipment; seminar LOCATION: China CONTACT: LeBlond, Robert TELEPHONE: 613-996-6987

EAITC PNC

The post in Beijing will present information in a seminar forum in this sector to encourage Chinese interest in potential joint ventures or partnering arrangements with Canadian companies in this field. Appropriate leads resulting from the forum will be channelled to selected Canadian firms.

(record #: 601)

SECTOR:Resource Equipment TechnologyAREA:East AsiaDATE:Oct 1993ACTIVITY:Mining, Forestry and Pulp and Paper Technical Mission to ChineLOCATION:China, VietnamCONTACT:A.H. JarvisTELEPHONE:613-954-7812

To demonstrate Canadian capabilities in response to China's major modernization program and to follow-up on Minister's recent mission.